

Historic, archived document

Do not assume content reflects current scientific knowledge, policies, or practices.



Peach Tree

Bargain Collection

1-year, 5/16", 2½ ft. and up,
well rooted and branched.

3 Hale-Haven. Early.

4 Elberta. Midseason.

3 J. H. Hale. Midseason.

All 10 for \$1.39

50 for \$6.50; 100 for \$11.75

They are available in the above three varieties. They must be bought in lots of 50 or more, not less than 10 of one kind. See page 22 for description and prices on larger trees.

Fertile Hale
Peach

See page 22

Taylor
Red Raspberry

Garden Satisfaction Collection

6 two-year bearing-age New
Giant Taylor Raspberries

6 two-year, bearing-age
Eldorado Blackberries

12 Plants only
No Discount

\$1.09



4 TESTED NEW STARS

Wayzata

Page 12

1

Taylor

Page 18

2

Boysenberry

Page 29

3

Blueberry

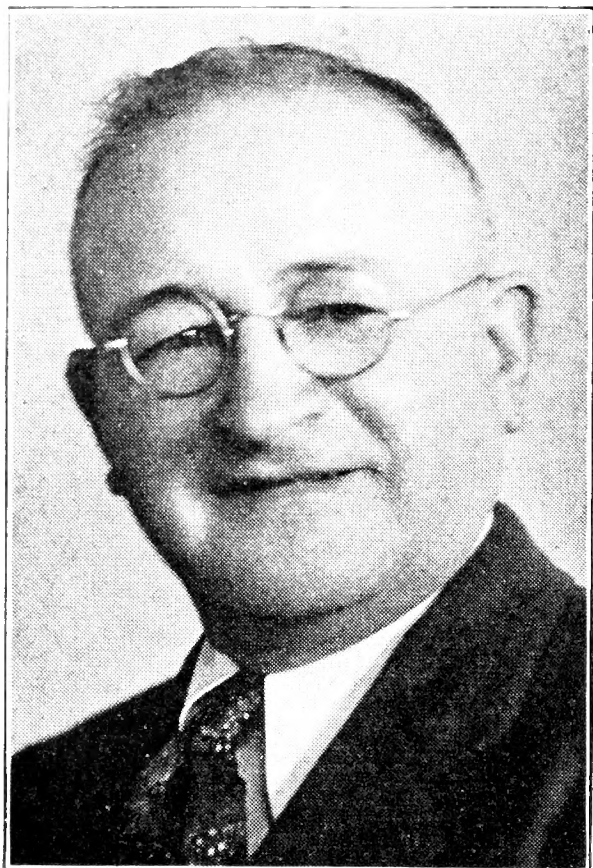
Pages 28-29

4

Westhouser

1939 Planting Guide **NURSERIES**
SAWYER, MICHIGAN

THE HOME OF HARDY NORTHERN GROWN NURSERY STOCK AT FAIR PRICES



WM. WESTHAUSER

Westhauser OFFERS *Millions* of HEAVY ROOTED Strawberry Plants



Westhauser's Up-to-Date Packing House and Office



We Raise the Fertility of Our Soil With Carloads of Manure Every Year to Give You Sturdier Plants



Discing Under Heavy Cover Crop to Supply Humus and Minerals to Our Lands

We Challenge All Competition Both for True Quality and Prices

YOU GET MORE FOR YOUR MONEY when you buy Westhauser's Heavy Rooted Plants. They are results of long experience, careful selection of breeding stock over a period of years, good soil management, up-to-the-minute farm machinery. WESTHAUSER strains will in turn produce a heavy yield and pay larger dividends for his customers.

Get Your Plants Freshly Dug

Some nurseries buy all their strawberry plants. Now these plants are shipped and reshipped several times before they reach you. Results, they are DRY and WEAKENED, with low vitality. Our plants are freshly dug, carefully packed and are on their way to you in a few hours after they are brought from our fields, thus reaching you in the best of growing condition.

Beware of Cheap Plants

From fly-by-night nurserymen who have little or no acreage of their own and offer their product at very low prices. They depend on any berry grower who is willing to dig some plants between his fruiting rows. Of course, such plants are small and undeveloped and can be bought almost at any price. Result, quite often a bunch of half-starved, mixed plants. You would not consider buying scrub livestock for breeding purposes. Why buy scrub nursery stock?

Our Prices Are Reasonable

Our prices are governed by supply of stock for sale and cost of production. In spite of about 30 per cent increase in production cost, many items are even lower.

Hardy Northern Grown

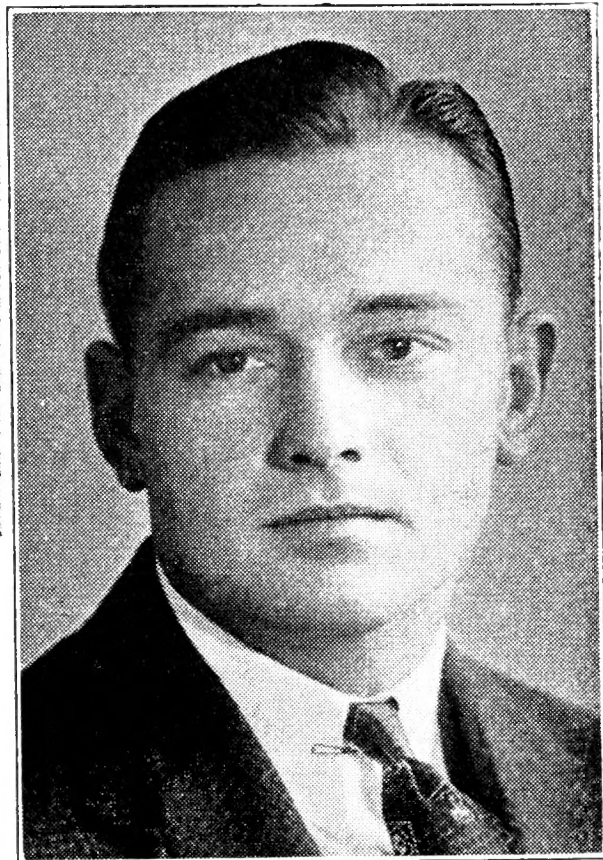
OUR NORTHERN CLIMATE is ideal for growing hardy nursery stock, because we are located so near Lake Michigan, which puts a damper on our winters, making the climate such that our nursery stock is practically dormant until late in the spring. Bear in mind, Mr. Fruit Grower, plants that are dormant so late in the season, have little foliage and carry well in transit. That is one reason why our plants can be shipped long distances with the best of results.

Order Early—Plants Limited

The plant crop is limited in most plant producing states and is estimated to be 50 to 60 per cent crop of spring bearing and 30 to 40 per cent crop of everbearing. Now this is due to heavy spring rains and late planting. Protect yourself — order early and have your plants reserved.

REFERENCES

Dun & Bradstreet; Postmaster, Sawyer, Mich.; Benton Harbor State Bank, Benton Harbor, Mich.



R. E. WESTHAUSER

Greetings ~

To our old and prospective customers we take pleasure in sending our 1939 Spring Buying Guide—with a wonderful selection of **STANDARD** and **NEW PROVEN** varieties; also containing many **BARGAIN ASSORTMENTS**. We hope that you enjoy reading this book and convince yourself that our prices are within reach of all.

Our Responsibility of Leadership

Is in selecting only the **BEST PROVEN** varieties in the nursery line for our customers which must and will go. Only after years of careful testing of **NEW VARIETIES** do we actually bring to you in our Guide Book the varieties to plant for **SUCCESS**.

We, for instance, refer you to the **GRAND CHAMPION**, the sensational spring-bearing strawberry, introduced by us a few years ago, which has been, since its introduction, a **SELLOUT** with us, and is gaining more favor from year to year.

We are the **LARGEST GROWER** of the **HONEY-SWEET WAYZATA** everbearing strawberry—by far the best everbearer today.

For years we have been searching for a real **FANCY** money-making late spring-bearing strawberry. Now, after years of trials, we are introducing this year **"GREAT MASTER"**.

You Take No Risk

In buying our hardy quality plants, thousands of our old customers have testified to that, they have approved our way of doing business by ordering their nursery supplies from us year after year.

MR. BENDER, of Iowa, writes Jan. 25, 1938: "I accept your prices, my dealings with you for the past two years is an assurance to me that I will receive nothing but first class plants from you. Please ship my order express."

Yours truly,

J. E. BENDER

Discounts for Cash Orders

10 % Discount up to January 31st.

5 % Discount up to March 5th.

WRITE FOR SPECIAL PRICES ON LARGE QUANTITIES

Free! With Orders for **\$5.00 or More**

- 1 Complete Garden Vegetable Seed Collection, 22 packages.
- 2 Hansen Bush Cherry plants.
- 6 1-yr. Ornamental Rubrifolia Roses.
- 3 1-yr. Boysenberry plants.
- 10 Shilka New Everblooming Iris plants.
- 25 Great Master New Late Spring-bearing Strawberry plants.

With Order of \$10.00 or More

- 2 Complete Garden Vegetable Seed Collection, each 22 pkgs.
- 3 Hansen Bush Cherry plants.
- 6 1-yr. Boysenberry plants.
- 20 Shilka New Everblooming Iris plants.
- 12 Ornamental Rubrifolia Roses.
- 50 Great Master New Late Spring-bearing Strawberry plants.

We reserve the right, if we run short of any of the above items, to substitute any other listed as **FREE GOODS**.

With Orders for \$25.00 or More

250 Mastodon or Gem Everbearing Strawberry plants — our option.

With Orders for \$50.00 or More

500 Mastodon or Gem Everbearing Strawberry plants — our option.

Express Rates Reduced

Express rates have been reduced on practically all nursery stock to most states. Express is the safest—the nursery stock is always in the open and does not heat as in mail bags.

MICHIGAN STATE DEPARTMENT OF AGRICULTURE ORCHARD AND NURSERY INSPECTION

Certificate of Inspection—No. 1274

This is to certify that the raspberry fields of Westhauser Nurseries, Sawyer, Mich., have been inspected according to the regulations of this department, and have been found apparently free from dangerous insects and disease, this certificate is granted and the sale of plants from the approved fields is authorized for the year ending September 15, 1939. First inspection made 6-15-38; second made 9-8-38. JOHN B. STRANGE, Commissioner. E. C. Mandenberg, in charge of Orchard and Nursery Inspection. Bureau of Agricultural Industry, LAWRENCE O'NEIL, Director. Lansing, Mich., 9-26-38.

OUR BROAD GUARANTEE IS YOUR PROTECTION

WE GUARANTEE that our nursery stock is first-class in every respect, free from disease, freshly dug, true to name, and to reach you in good growing condition. We will at our option either replace free of charge or refund your money on any shipment which arrives in bad condition, providing claim is made within five days after arrival of shipment, with a signed statement from your Express Agent or Postmaster, showing the extent of damage.

Our stock is carefully handled and full of vitality and, under ordinary conditions, should grow for you. But if it does not, owing to the weather and other conditions over which we have no control, we will replace it at half price the following season, if you notify us not later than October 1, 1939.

It is understood between purchaser and ourselves that we are not liable for any greater amount than paid for stock.



Original **GRAND CHAMPION**

Only From **WESTHAUSER**
*Can You Buy the
Original Strain*

**Over 5000 Quarts on
One-Half Acre in Spite
of Heavy Spring Frosts**

History of Grand Champion

We found a single seedling on a decaying tree stump, produced 30 plants, which were set out on a space 66 square feet, and harvested 105 quarts of berries from this setting the next spring.

Frost-Proof Fruits Over 40 Days

Two years later in spite of heavy frost while they were in bloom, and almost continuous rain during the harvest, we picked over 5,000 quarts of berries from one-half acre. The tall, heavy foliage protects the blooms from late spring freezing, and then, too, they bloom over a long period, ripening a few days after Premier; bear during the entire spring strawberry season and still compete in quality with Aroma, which is a late variety. We have picked berries over a period of 40 days.

Berries

For canning and preserving they are in a class by themselves. Their rich, red color, extra large size and beautiful appearance attract the fancy berry buyer.

Grand Champion Prices

| | | | |
|-----------|-------|------------|-----------------|
| 25 for.. | \$.55 | 200 for.. | \$1.70 |
| 50 for.. | .70 | 300 for.. | 2.30 |
| 75 for.. | .90 | 400 for.. | 3.00 |
| 100 for.. | 1.10 | 500 for.. | 3.25 |
| | | 1000 for.. | \$6.50 |
| | | | (Less Discount) |

What Mr. Schwab Says About Our Grand Champion

Westhauser Nurseries,
Sawyer, Mich.

Gentlemen: Last spring I bought 2000 Grand Champion strawberry plants from you and I want to tell you what fine success I had with these plants.

Grand Champion beats them all for **size, appearance, and fine quality.** I grow only the better kinds of strawberries. My customers paid me a premium on Grand Champion and I always was sold out of them first. Not only are they larger than any other variety, but there were **twice** as many of them and picking was a pleasure and most profitable.

Mr. Alvin Nitz Prefers Grand Champion Wisconsin.

I want to write you about my strawberry plants which I purchased from you last year. I was pleased with the Grand Champion—had a wonderful crop of excellent quality. I set several varieties which were good, but nothing compared to Grand Champion.

Yours truly,

ALVIN NITZ.



*New
Early*

DORSETT

A Mighty New Comer

No other new variety has created such a quick and great demand and popular favor as the Dorsett.

Dorsett ripens with Premier or perhaps a day or two later, depending on the type of soil they are grown on.

Foliage is vigorous, healthy, dark green, upstanding and has a very thrifty appearance. 8 to 10 inches tall.

BERRIES ARE LARGE AND FIRM, considerably larger than Premier, very attractive, glistening bright red, firm, and appeal to the buyer of fancy berries. They ripen evenly all over, keep their fresh picked appearance on arrival at long distance markets. The flavor is sub-acid, richly sweet and satisfying.

Our plants are grown on new land, are large with an extra heavy root system; they make a good fruiting row on any kind of soil.

A large commercial berry grower who grows the best standard varieties, says that he considers the Dorsett the most valuable variety he has grown, and if he could limit himself to one variety, he would choose Dorsett.

| DORSETT PRICES | |
|----------------|--------|
| 25 for | \$0.35 |
| 50 for | .55 |
| 75 for | .70 |
| 100 for | .85 |
| 200 for | 1.50 |
| 300 for | 2.15 |
| 400 for | 2.60 |
| 500 for | 2.75 |
| 1000 for | 5.50 |
| 2000 for | 10.00 |
| Less Discounts | |

Dear Sir:

The plants I have received from you in the past certainly were fine, the best plants I ever bought. The Fairfax is simply marvelous, brought 15 cents a pint when other varieties were bringing only 10 cents. I have commanded top prices all season.

MRS. J. E. BITHEL.

Fairfax

Early to Midseason The Sweetest Spring-Bearing Strawberry

The Fairfax ripens 3 to 5 days later than Dorsett, offspring of the same parents as Dorsett.

Fairfax, like Dorsett, makes plants freely; however, the foliage does not grow quite as tall as the Dorsett, the leaves are large, tough and disease-resistant, the plants spaced further apart, similar to Premier.

The berries are fully as large as Dorsett, often 1½ inches through and red to the core, the shape is somewhat irregular, the color is medium to dark red, very shiny and polished appearing, covered with prominent yellow seeds.

The flavor is the best of any spring-bearing strawberry; we have many letters from customers who tell us that they get more money for Fairfax in their home stores, the trade calls for Fairfax by name and appreciate their superior quality.

FAIRFAX PRICES

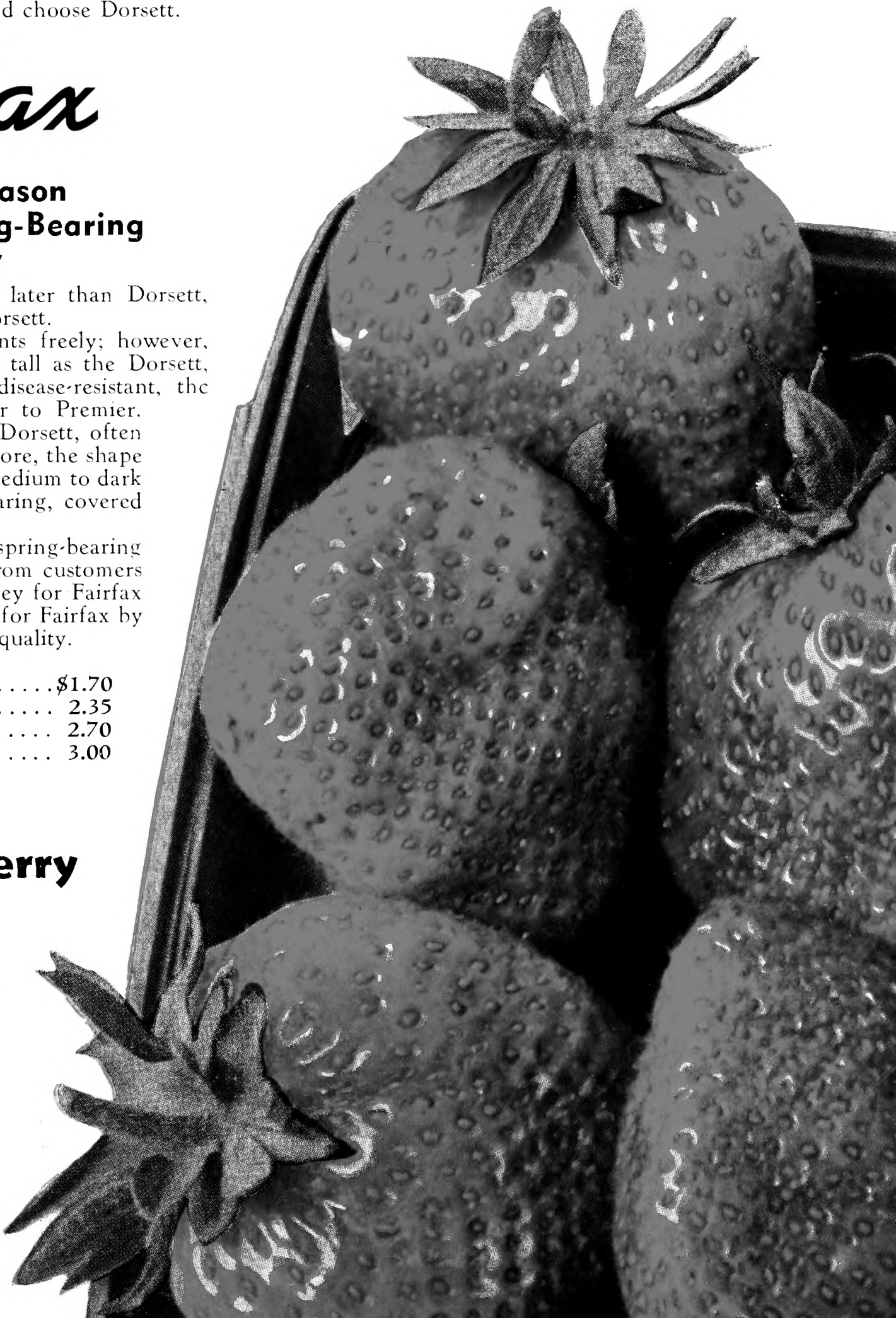
| | | | |
|------------------|--------|--------------|--------|
| 25 for..... | \$0.40 | 200 for..... | \$1.70 |
| 50 for..... | .60 | 300 for..... | 2.35 |
| 75 for..... | .85 | 400 for..... | 2.70 |
| 100 for..... | .95 | 500 for..... | 3.00 |
| 1000 for..... | | \$6.00 | |
| (Less Discounts) | | | |

Black Strawberry

Here is a berry which is unique as to coloring and very distinctive as to flavor. This variety is so deep red, it appears black. Were you to eat one of these berries with your eyes closed, you would think you were eating a black sweet cherry.

Ripens midseason, of very fine quality, an excellent canning variety, and very productive. Be one of the first to have this berry in your garden.

25 for 70c; 50 for \$1.10; 100 for \$1.75.



Catskill

New Giant Midseason Berry

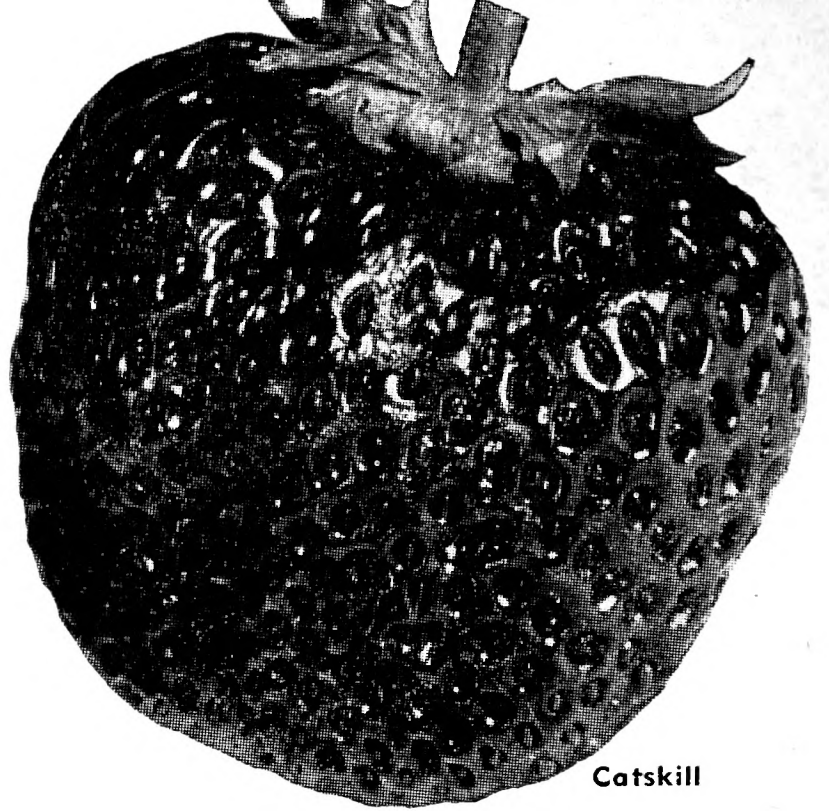
Fruit Buyers, So Amazed at the Size of the Catskill Berries
Grown on Our Farm, Tipped Out a Box and Counted
26 Berries to a Full Quart

**Produced 32,000 Quarts from 3 Acres;
Sold on Wholesale Market for \$3,500.00**

At last we are able to offer an outstanding and highly profitable midseason strawberry.

This variety was introduced a few years ago by the New York Experiment Station. Does well on any kind of soil. We have fruited Catskill this year and were pleasantly surprised by the size, beauty and quantities of berries produced this **extremely dry season**.

Catskill is self-pollenizing; the berries are dazzling bright red, like Premier, size like Fairfax or larger, on strong fruit stems, and hold their size to the last. In 1935 a 3-acre lot produced 32,000 quarts of berries. The plants are large and sturdy, producing strong runners; the leaves are extra large; a free plant maker. On our farms they are grown on new land and are very thrifty, with an extra heavy root system.



Catskill

Prolong your fruiting season by two weeks, get top prices, when earlier varieties are on the decline.

The supply of plants is limited. If you are interested, it is advisable to order as early as possible and have your plants reserved.

| | | | |
|--------------|--------|---------------|--------|
| 25 for..... | \$0.45 | 300 for..... | \$2.50 |
| 50 for..... | .70 | 400 for..... | 2.90 |
| 75 for..... | .90 | 500 for..... | 3.30 |
| 100 for..... | 1.10 | 1000 for..... | 6.60 |
| 200 for..... | 1.95 | 2000 for..... | 11.00 |

For larger quantities, write for special prices.

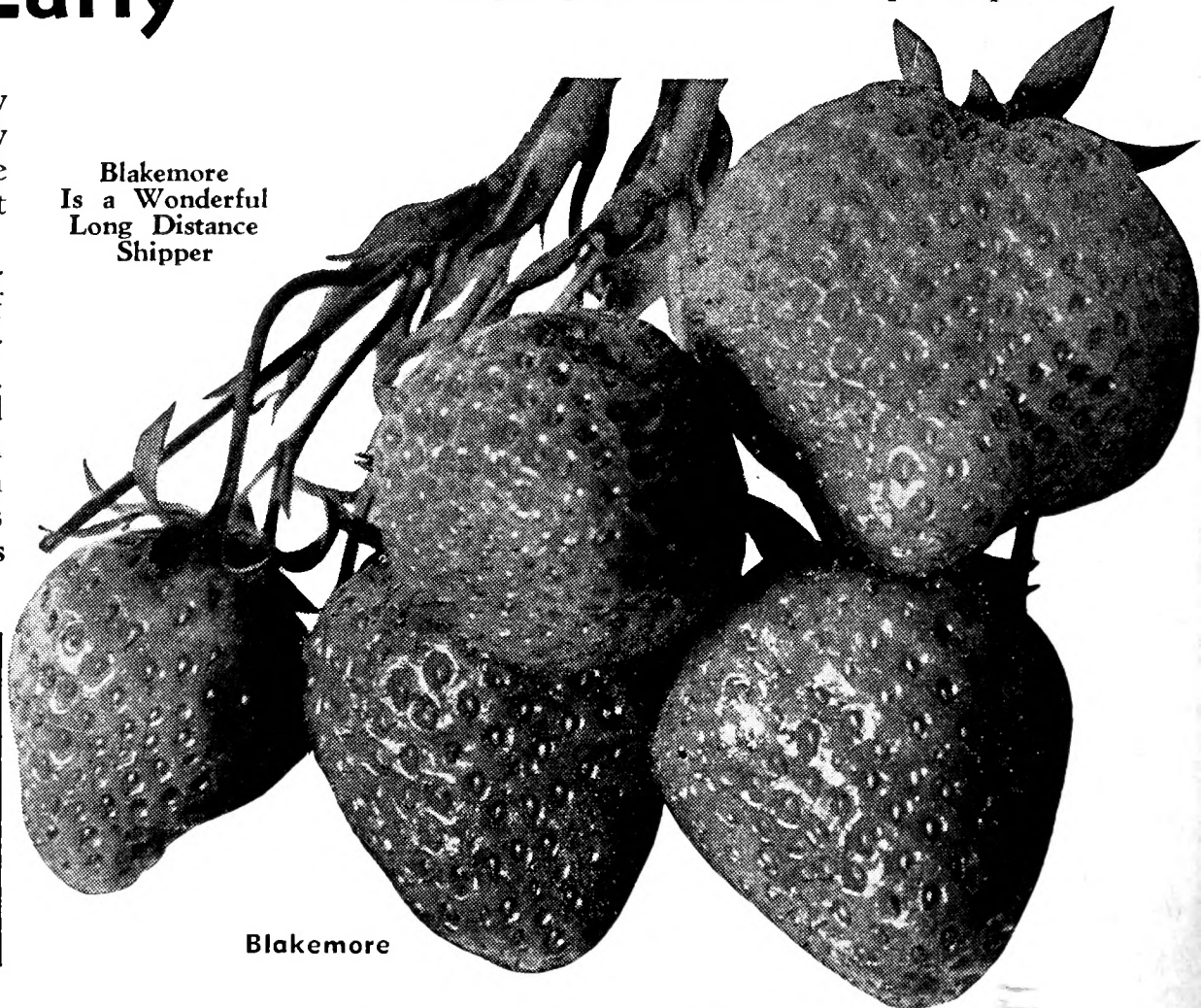
BLAKEMORE Early

Extra Early

The Blakemore is a cross of Missionary and Premier, originated and developed by the U. S. Department of Agriculture. We have bought our foundation stock from that source.

Blakemore is a free plant maker and produces a heavy fruiting row on any kind of soil. The foliage is tall and heavy, and protects the blooms from late spring freezes. The berries are beautiful, glossy, bright red to the core. It has a tough skin, firm flesh and a wonderful mild and juicy flavor. An excellent canner and one of the few varieties that keeps its color after preserving. Prices same as Dunlap.

Blakemore
Is a Wonderful
Long Distance
Shipper



Blakemore

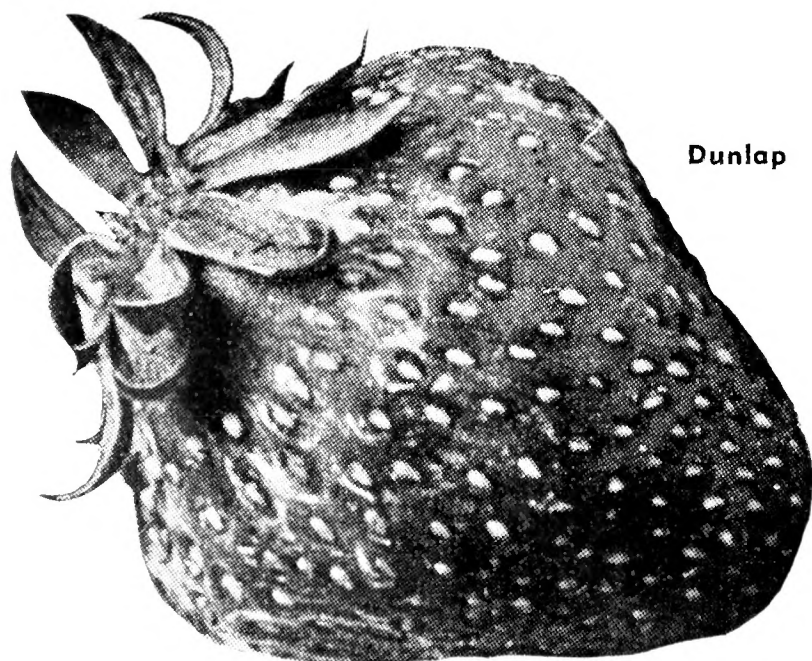
Westhauser Nurseries.

Minnesota.

Dear Friends: Enclosed money-order for Senator Dunlap plants. The plants I got of you two years ago—say, they were real plants. I had some of another nursery that year also, but your plants brought the results. I shall always think of Westhauser first if I need more Strawberry plants.

Yours very truly,

LOUIS F. TRAPP.



Dunlap

Dunlap The Old Standby

(Midseason). The berries are medium to large, conical and often slightly necked, dark crimson with a deep red flesh, quality very good. The plants are healthy and vigorous. Very productive. Grows on all kinds of soil, and in extremely cold climates. The best variety for canning and a good pollenizer for pistillate varieties. It can be shipped to distant markets. Holds up a long while after being picked. Season a few days after Premier begins bearing.

DUNLAP AND BLAKEMORE PRICES

| | | | |
|--------------|--------|---------------|--------|
| 25 for..... | \$0.30 | 300 for..... | \$1.95 |
| 50 for..... | .50 | 400 for..... | 2.25 |
| 75 for..... | .65 | 500 for..... | 2.45 |
| 100 for..... | .75 | 1000 for..... | 4.85 |
| 200 for..... | 1.40 | 2000 for..... | 9.00 |

For Large Orders, Let Us Quote You.

PREMIER

See Page 3
for Discount

Reduced to
\$5.35
Per 1000

EARLY — PROFITABLE

Premier is the earliest standard strawberry to ripen. It gets on the market when there is no competition, thus it receives highest prices. This fact alone makes it a great money-maker.

Premier Is Grown from Coast to Coast

Premier has proven a top-notch in all sections of the country over a period of many years. In some of the commercial strawberry growing section, it is grown exclusively and deserves all its popularity.

FANCY — HARDY — BEAUTIFUL

The berries are large, of a beautiful glossy red appearance, very firm and stand long distance shipping well. It holds its size to the last of the season. Premier is supreme for eating, canning, local and long distance marketing. It is a strawberry for every purpose wanted. The plants are very productive, sturdy, long rooted, good drought-resisters, and make good on any kind of soil.

Westhauser's Improved Strain Are in a Class by Themselves

On our farms we have grown the Premier for 15 years, and are known throughout the country for our vigorous, productive stock which has been built to its present perfection by extensive cover crops, manure, commercial fertilizer, new land elements and careful selection of breeding stock. Get started right and buy WESTHAUSER'S Improved Strain this year.

PREMIER PRICES

| | | | |
|--------------|--------|---------------|--------|
| 25 for..... | \$0.35 | 200 for..... | \$1.50 |
| 50 for..... | .55 | 300 for..... | 2.15 |
| 75 for..... | .75 | 500 for..... | 2.70 |
| 100 for..... | .85 | 1000 for..... | 5.35 |

FOR LARGER ORDERS, WRITE US.

Double Bargain Assortment

1000 Premier
1000 Dunlap

\$8.19

No discount

Produced at the Rate of 10,000 Quarts per Acre

Westhauser Nurseries,
Sawyer, Mich. Virginia.
Dear Sir, From your 2000
Premier plants I harvested 2400
quarts of No. 1 berries last
summer; I did not keep count
of the smaller berries. I am
going to plant 3 to 5 acres.
MRS. F. L. DAVIS.

PREMIER,
the big
money-
making
berry

Prosperity Trio Strawberry Gardens

Assortment No. 1

50 Catskill
50 Dunlap
50 Blakemore

\$1.29

Assortment No. 2

100 Catskill
100 Dunlap
100 Blakemore

\$2.09

Assortment No. 3

200 Catskill
200 Dunlap
200 Blakemore

\$3.95

(NO DISCOUNT)

Westhauser's 4 BIG Winners

PREMIER. The earliest
standard variety (p. 7).
GRAND CHAMPION.
Long season bearer
(page 4).
CATSKILL. The new
giant midseason (p. 6).
GREAT MASTER. The
new aristocrat late berry
(page 8).

25 each
\$1.60

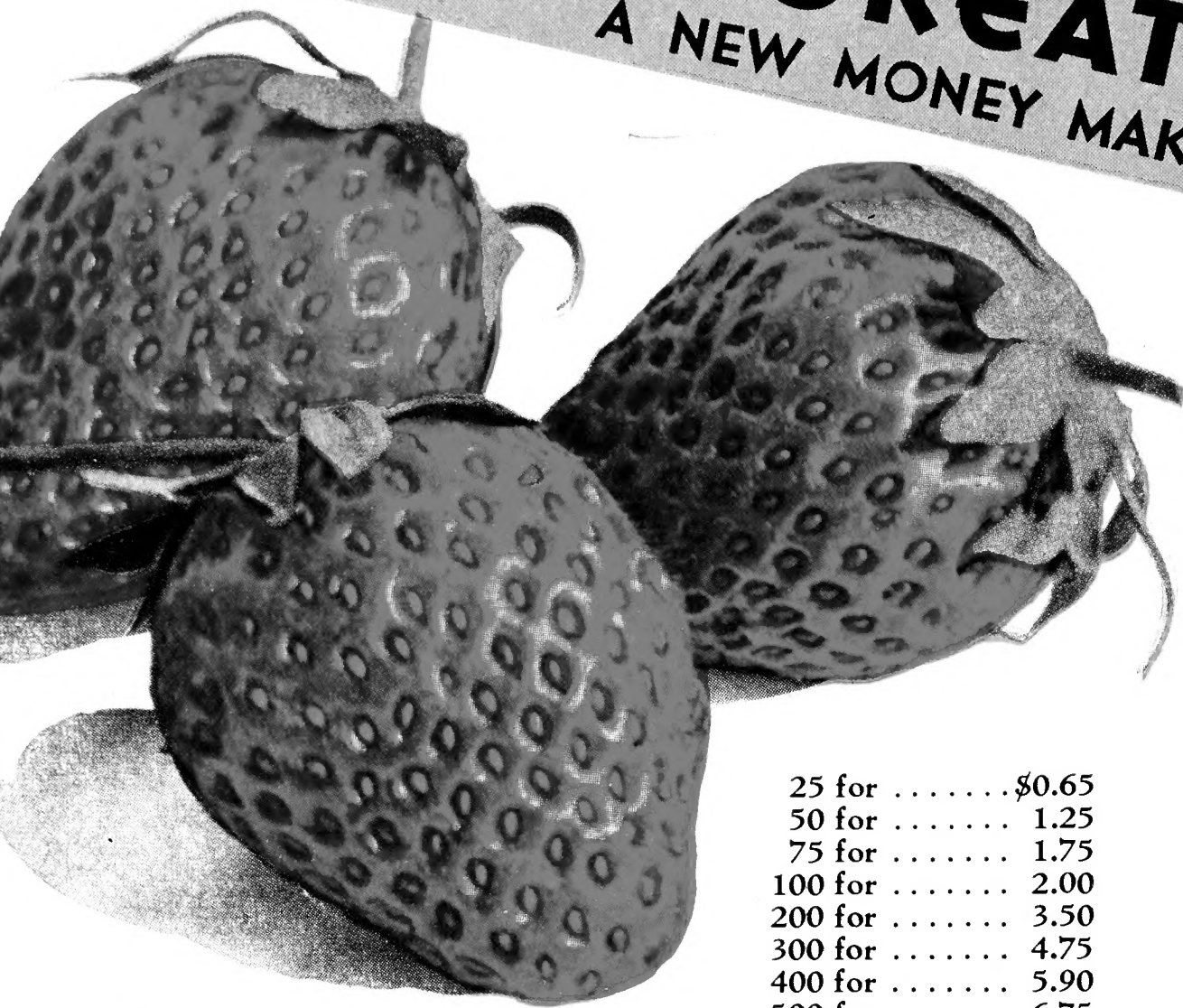
50 each
\$2.55

100 each
\$3.95

No Discount

GREAT MASTER

A NEW MONEY MAKING SPRING BEARER



Great Master is a seedling discovered fruiting a few years ago. For years we have scoured the country over for just this type of a real worth while late berry. After watching Great Master and putting it through the most rigid tests we were amazed to find it really excelled our fondest hopes. It is a large, real firm, fancy, glossy berry with a superb flavor of its own, out-bears other late spring bearers two to one. The flowers are self pollenizing.

The plants are large and thrifty, make many runners, but space their plants far enough apart to insure large size berries; they ripen about three weeks later than Premier and mature every berry to full size.

We feel that we have done the strawberry world a real service by adding such a valuable variety to the strawberry family. Watch Great Master, buy a few plants and be the first in your locality to grow this outstanding wonder berry, prolong your fruiting season and have fancy berries when others are gone.

The supply of plants of Great Master is limited. Only 1000 plants to one customer. Last spring we were sold out of Great Master long before the shipping season was over.

| | |
|----------|-------------|
| 25 for |\$0.65 |
| 50 for | 1.25 |
| 75 for | 1.75 |
| 100 for | 2.00 |
| 200 for | 3.50 |
| 300 for | 4.75 |
| 400 for | 5.90 |
| 500 for | 6.75 |
| 1000 for |12.50 |

XXX Collection

- 50 Mastodon Everbearer
- 50 Gem Everbearer
- 50 Grand Champion Springbearer

\$2.09

No Discount

A No. 1 Collection

- 25 Wayzata Everbearers, single plants
- 50 Great Master, Spring-bearers

\$1.89

No Discount

Westhauser's Improved Strain

MAKE EXTRA PROFITS FOR OUR CUSTOMERS

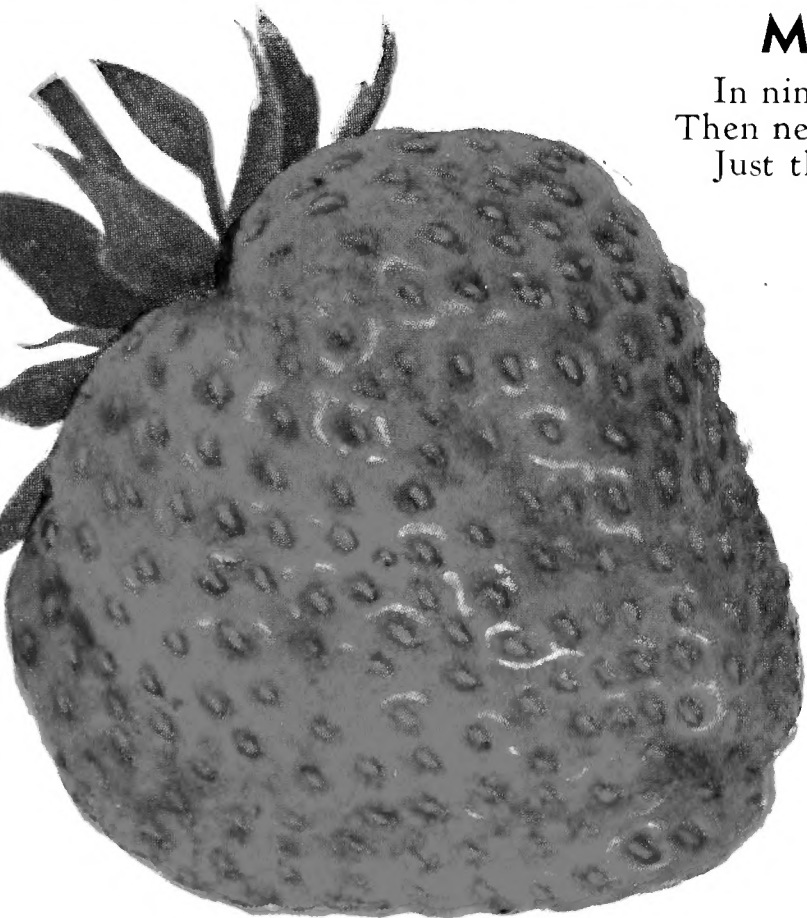
In ninety days after they are planted they begin to bear and continue until frost. Then next spring they bear a full crop again and a third crop next fall. Just think of it, three crops of delicious large berries in 18 months.

DOUBLE AND TRIPLE YOUR CROP— Plant Our Heavy Fruiting Strain

Since the vigor and energy of a plant is stored in the roots and crown, and since these plants have been improved each year by careful selection, such as we practice, you can readily appreciate that you get the best at no extra cost if you order your Mastodon plants from us. We sincerely believe that you cannot buy better plants no matter under what trade name advertised or what price you pay, and we are willing to stake our reputation on the above statement.

Everbearer Plant Shortage

The everbearing strawberry plant crop is very limited this year in all sections of the country. The plant crop is estimated at 25 to 30 per cent of a crop. Of course, these conditions have some reflection on the price, which is higher, like corn or any other crop where a shortage exists. However, we are in line and are lower in most cases than our competitors, considering quality. It is, therefore, advisable to order as early as possible and make sure of your supply.



PRICES ON MASTODON

| | | | |
|---------|-------------|----------|-------------|
| 25 for |\$0.65 | 300 for |\$3.95 |
| 50 for | 1.10 | 400 for | 4.30 |
| 75 for | 1.45 | 500 for | 4.55 |
| 100 for | 1.60 | 1000 for | 9.00 |
| 200 for | 3.00 | 5000 for |40.00 |

For Larger Orders, Write for Special Prices

333-C Large Strawberry Garden

- 100 Mastodon Everbearing Strawberries
 - 100 Gem Everbearing Strawberries
 - 100 Grand Champion Springbearing Strawberries. See page 4.
- 300 plants for only **\$2.99**

GEM

A WONDERFUL EVERBEARER

Westhauser's Gem are grown on new land with all its plant food and mineral elements untouched, therefore, they are **outstanding for vigor and health**, have extra heavy fibrous root system.

FOLIAGE. For an Everbearer GEM is a heavy plant-maker and produces a larger fruiting row than any other Everbearer we know. The plants are very hardy, not subject to leaf blight.

SIZE AND APPEARANCE. The berries are large size, very uniform and hold their size even throughout dry weather. The color is a deep red, very glossy, and they have a very fancy appearance.

FLAVOR. The berries are very sweet and have a flavor like the Progressive variety. The flesh of the berry is very fine grained and red clear through. Very little sugar is necessary to bring out the flavor.

FIRMNESS. The berries are extremely firm and stand long distance shipping well. If you are in the market for an outstanding firm and fancy Everbearer try GEM this year. Play safe, order now.

PRICES OF GEM EVERBEARERS

| | | |
|----------------|-----------------|-----------------|
| 25 for..\$0.50 | 100 for..\$1.35 | 400 for..\$4.00 |
| 50 for.. .85 | 200 for.. 2.35 | 500 for.. 4.60 |
| 75 for.. 1.10 | 300 for.. 3.30 | 1000 for.. 8.95 |

For larger orders, write for special prices



333-A

ALL EVERBEARING ASSORTMENT

25 Wayzata, Single Plants,
page 12
50 Mastodon Everbearing
50 Gem Everbearing

\$2.39

333-B

EVERBEARING COLLECTION

50 Gem Everbearing
50 Mastodon

50 of each for \$1.49
100 of each for \$2.35

MASTODON

The Great Everbearer

What Our Customers Say About Westhauser's Quality

700 QUARTS FROM 1000 WESTHAUSER MASTODON PLANTS.
THIS IS AT THE RATE OF 440 CASES TO THE ACRE.

Westhauser Nurseries,
Sawyer, Michigan

FALL CROP ONLY

Nevis, Minn.

Dear Sirs:

We would like to have you send us your new catalog. We raised some very fine berries from the Mastodon plants we bought of you last spring. 700 quarts from the 1000 plants. We will set out more this spring.

Yours truly, H. W. HARRIS.

68,000 Mastodon Everbearing Strawberry Plants to One Co-Operative Buying Club

Who tried several nurseries with orders for comparison. After the first shipment they selected Westhauser Nurseries to fill the balance of 68,000 plants.

CLUB ORDERS Are Welcome

Country Home Collection

500 New Land Gem Everbearing
500 New Land Mastodon Everbearing

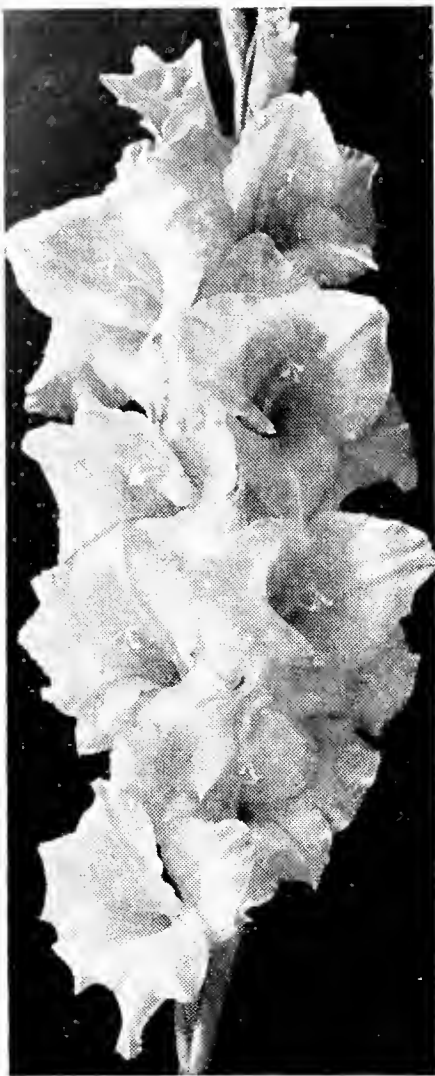
Net Price **\$7.59** NO
Not Prepaid DISCOUNT



Photo Taken June 1st



Photo Taken October 1st, Four Months Later



Picardy

Picardy THE BEAUTIFUL The Million Dollar Gladiolus

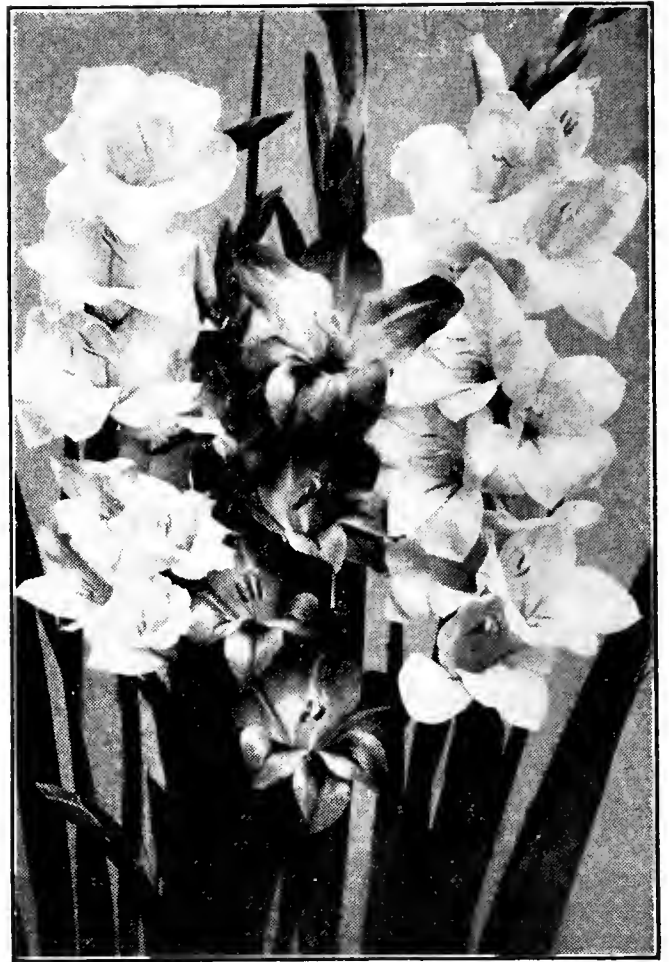
The best gladiolus in existence today. Color, tea-rose pink; spikes grow 3 to 5 feet in height; has about 8 blossoms open at a time; blooms over a long season, each blossom measuring 3 to 5 inches across; a real wonder of nature. There may be higher priced gladiolus, but none more beautiful. On roadside markets we have found half as many have made a larger bunch and have sold for more than 12 of any other varieties.

REDUCED PRICES

We have a good supply for the first time of this wonderful new creation and have reduced our prices in reach of all.

Strong blooming-size perfect bulbs —
3 for 20c; 12 for 50c; 50 for \$1.35; 100 for \$2.45; 1000 for \$21.00.

For larger quantities, write for special prices.



WESTHAUSER'S Gorgeous ALL COLORS Offering

All strong, perfect bulbs — guaranteed to bloom this year — consisting of the following newer and better varieties:

| | | |
|-------------------------------|-----------------------|-------------------------------|
| Betty Nuthall. Salmon-orange. | Golden Dream. Yellow. | Mrs. Leon Douglas. Rose-pink. |
| Illuminator. Red. | Bagdad. Smoke. | 1910 Rose. Rose. |
| Giant Nymph. Pink. | Pelagrina. Blue. | Gloriana. Salmon-orange. |
| | War. Dark red. | |

100 Bulbs \$1.75

10 of each
labeled
variety

**3 for
20¢
12 for
50c**

DAHLIAS

THE CREAM OF 10 GIANT BEAUTIES

**4
for
80¢**

MRS. I. de Ver WARNER. Deep mauve-pink. 7 to 10 inches.

JERSEY'S BEAUTY. Soft yellow. 5 to 7 inches.

GALLANT FOX. New red. A rare beauty. 9 to 12 in.

AVALON. Chrome-yellow. 7 to 9 inches.

THE FAVORITE RAINBOW COLLECTION

PRIDE OF CALIFORNIA. Most beautiful red.

BASHFUL GIANT. Red with yellow tint.

MRS. WILSON. Lilac-lavender.

SAGAMORE. Yellow (old gold).

MRS. EDWARDS. Pink. 8 inches.

ROSE FALLON. Bronze. Large.

**6
for
66¢**

Hansen's Bush Cherry

2-Year Bearing-Age Shrub—1½ to 2 ft. high

Rapid growing shrub; can be planted singly. Also makes a gorgeous picturesque hedge, with its snow-white blooms, and may be planted in groups. The Bush Cherry produces delicious plum-shaped cherries, fine for eating from the bush; has a wonderful flavor, excellent for jams. The bush grows 4 to 5 feet, with a 3- to 4-ft. spread. The foliage is very attractive, silvery green, turning to red and gold in fall.

Price: 50c each; 3 for \$1.00; 10 for \$2.75; 25, \$5.50.
(For illustration of Bush Cherry, see page 21.)

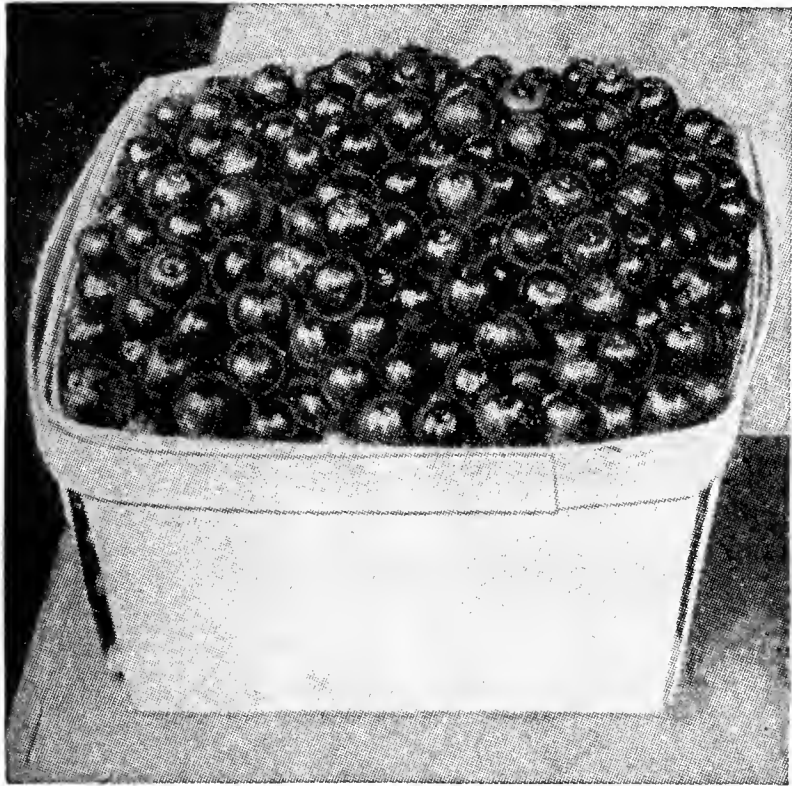
BOTH COLLECTIONS

10 in All.

Net, no discount.

\$1.19

UNUSUAL NOVELTIES



Juneberry

Crystal White Blackberry

Strange as it may seem, this is a real creamy white blackberry. Mixed with the jet black ones for dessert it makes a most wonderful dish. The fruit is about the size of Alfred with few seeds and quite sweet when fully ripe. The bushes are good, strong growers and very productive. This is not a worthless novelty, but a fruit of real value, and should be in every garden. Two-year giant transplants, bushes which will bear a good crop of berries this year, starting in August.

1-yr., No. 1—20c each; 6 for 90c; 12 for \$1.50; 25 for \$2.50.

2-yr. Transplants—35c each; 3 for \$1.00; 6 for \$1.85; 12 for \$3.00.

Golden Queen Raspberry

The most sought-after golden yellow raspberry as a novelty for home gardens, a delicacy for eating fresh from the bushes and for table use. The size and shape are very similar to the Cuthbert. The canes are hardy, sturdy, upright growing, almost thorn-free; the rich golden yellow berries are very attractive in appearance. Large two-year plants will start fruiting this year. Supply limited. See illustration of Golden Queen raspberry on page 17.

1-yr., No. 1—20c each; 6 for 90c; 12 for \$1.50; 25 for \$2.50.

2-yr. Transplants—35c each; 3 for \$1.00; 6 for \$1.85; 12 for \$3.00.

Egyptian 'Mum

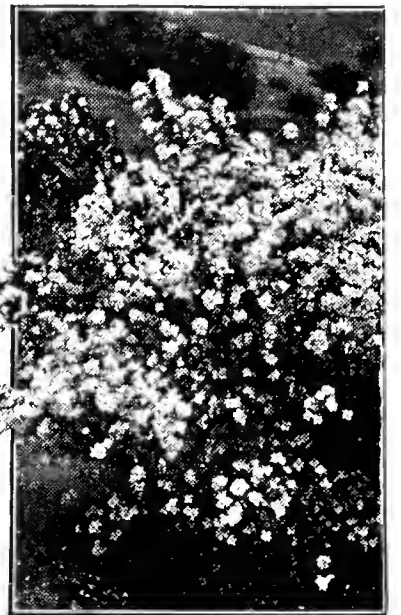
Similar to Pink Cushion and Azaleamum; stronger grower and richer in color; blooms the first year planted; dainty rose-like buds opening to soft pink blossoms; very rapid grower, grows from a tiny plant to a mound the size of a bushel basket in one season, with hundreds of blossoms and buds on one plant. Last year, late in December, in spite of several frosts, we had a profusion of blossoms. Price for one, 30c; 2 for 50c; 5 for \$1.00; 12 for \$2.00, postpaid.

Juneberry

Rare Ornamental Flowering and Fruiting Shrub

Is a tree-bush, grows to 6 feet high and spreads wide at the top, stems are shiny red in the winter, covered with white blooms early in the spring, thus making it a rare ornamental shrub. The blooms are followed by large grape-size berries, reddish purple. Flavor like blueberry or huckleberry but not as acid. Edible and relished by all.

Prices: 3 ft. tall, \$1.00 each; 3 for \$2.50; 6 for \$4.00.



Juneberry Bush

Fruitful Novelty Collection

2-Year Bearing Age

- 2 Crystal White Blackberry
- 2 Golden Queen Raspberry
- 3 Tree Strawberry Roots
- 1 2-yr. Bush Cherry

NET, No Discount \$1.19

Tree Strawberry or Strawberry-Raspberry

A very unique ornament as well as a fruit-bearing plant for the garden. Each year there is a new top growth. 15 to 18 inches high, and the fruit is borne in June on the same season's growth. The roots do not have to be transplanted and are good for many years. The fruit is large, cardinal-red, cone-shaped. It is the size of a strawberry.

Prices: 6 for 60c; 12 for \$1.00; 25 for \$1.75; 100 for \$6.00.

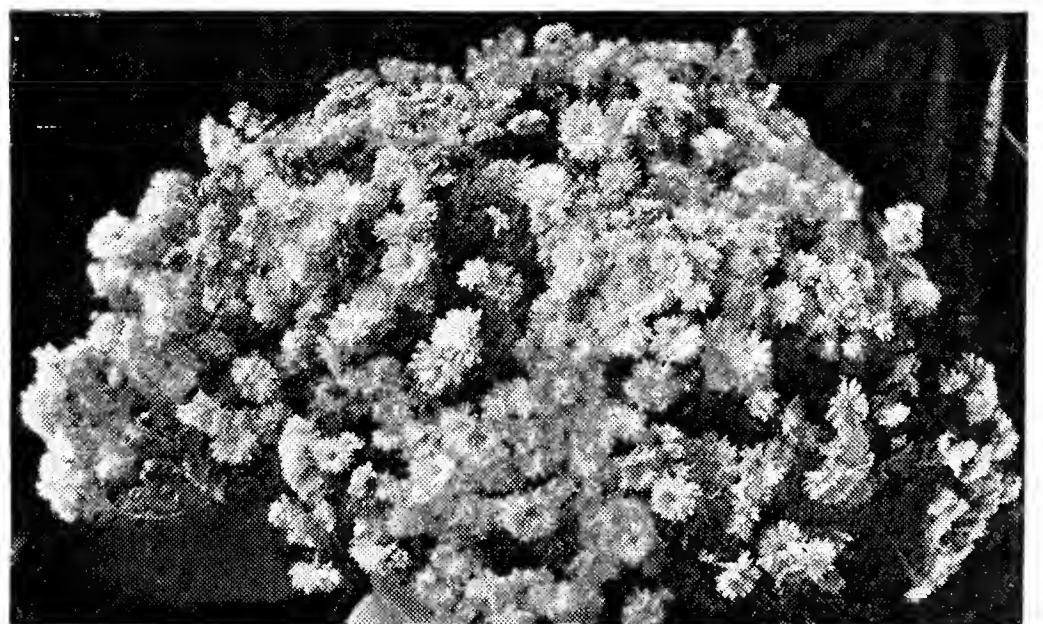
Surplus Spring - Bearing Strawberry Plants

During our digging season, at the end of each day, there are a few plants of all varieties left. We never carry plants over from one day to another, so these plants are classed as surplus plants. We offer them to you who do not care to have named varieties, at \$3.50 per 1000. We will not label these plants as to variety, simply calling them surplus plants. They are first class plants, fresh dug and will bear you a fine crop. These plants will not be sold in less than 1000 lots.

PER 1000 \$3.50 No Discount



White Blackberry



Egyptian 'Mum

SUNSHINE COLLECTION

- 12 Picardy Gladiolus bulbs (page 10)
- 6 bulbs Rainbow Dahlia collection (page 10)
- 3 Egyptian 'Mum

\$1.69

*Westhauser's
New-Land*

WAYZATA

**BY FAR
THE**

No. 1 Everbearer



**WESTHAUSER'S WAYZATAS
ARE THE BEST IN THE COUN-
TRY** says Mr. Duncan of Missouri:

June 4th, 1938

Dear Mr. Westhauser:

I want to thank you for the fine plants you sent me, I never saw such thrifty plants. My Wayzata clumps will be the size of a half-bushel basket by midsummer. You deserve lots of credit for pioneering such a supreme variety. Even the last 1000 lot of clumps, which I ordered in November, came through fine. The Wayzata is my favorite. Your efforts and the Michigan climate is the only place in the country to produce such quality. Have had plants from eastern states, but their stuff is over-worked and cannot compare with your northern quality.

Now we have an Everbearing Strawberry with all the good points desired. The berries are large and uniform, with a HONEY-SWEET, aromatic flavor and are red to the core.

They bear 60 days after planting, until hard freezes or snow stops them; again they produce a fine crop with the other spring-bearers; then again from July to late in fall—three crops in 18 months. They outyield other Everbearers easily two to one. Today, October 31st, as we write this catalog, our crew of pickers are at work gathering a fine lot of berries for the Chicago market and they certainly are bringing top prices, and the plants are loaded with green berries and blossoms. One customer from California writes us that he marketed the last picking on January 15th, at Los Angeles.

PROOF

We have commercial growers who have bought their Wayzata plants from us, the past 4 years, in 5,000 to 10,000 lots, while other everbearing varieties could have been bought for a fraction of what they paid us for Wayzata. **There is a reason.**

PRICES. Due to the fact that this variety uses most of its energy bearing fruit, it does not make as many runner plants as other Everbearers, which together with the great demand keeps the price of plants rather high. That is the reason why the plants are scarce and will be for some time to come. The Wayzata have been a "sell out" with us every year and we were obliged to return many orders. Be on the safe side, order early and have your plants reserved.

Wayzata Clump Or Combination Plants

Grow Enormous Size—Often 12 to 15 Inches Across. Fifty Plants Will Supply the Average Family with Berries During Summer and Fall.

**A Single Clump
or Combination
Plant**

The Wayzata makes runner plants in limited quantities, but joins a number of new plants with new roots to the mother plant. This combination of plants appear as one large plant with a number of crowns, which is the reason the Wayzata outbears all other everbearing strawberries. Nature provides each crown with a number of fruit stems and blooms which are formed before winter, remaining dormant until plants are transplanted in spring, which come to bloom shortly after.

| WAYZATA CLUMPS | |
|--------------------|--------|
| 1 for | \$0.20 |
| 10 for | 1.25 |
| 25 for | 2.50 |
| 50 for | 4.00 |
| 75 for | 5.90 |
| 100 for | 7.50 |
| 200 for | 14.00 |
| 500 for | 35.00 |
| 1000 for | 60.00 |

We have counted 25 fruit stems on a single clump plant, the plant you see at the left has six crowns and could be divided into that many plants for individual planting. Clump plants will grow easily with such a mammoth ROOT system to start with. Pick the first blooms off the plants which will appear right after planting, a new set of blossoms will follow and in three weeks later the first berries will ripen. We recommend these large plants for hill system culture, especially for small, rich garden plots, planting them 20x20 inches apart. We have sold some orders in large lots and our customers had excellent results, ordering them in 1000 lots.

Fertilizer

The Wayzata Clumps possessing such a large root system, and the fruiting possibilities governed only by the humus and minerals in the soil, we recommend PEAT MOSS (unless your soil is rich in humus), about 10 quarts to each 50 Wayzata clumps, which is rich in humus, nitrogen and other minerals. Peat Moss absorbs water and holds moisture ten times its own weight. Mix about 25 per cent with the soil in the openings that you plant the Wayzata clumps in. See page 30 on Peat Moss.

The size of the berries in the above photo is reduced in order to save space.

Delicious Honey-Sweet Bears 60 Days After Planting 3 Full Crops in 18 Months

Lucky 1000 Combination

300 Wayzata Everbearers, Single Plants
350 Mastodon Everbearers
350 Gem Everbearers
1000 Plants

\$13²⁹

Net, No Discount

REPEAT ORDERS

Mr. A. K. Forbes of California, a commercial grower, has had our plants for the past 3 years, in quantities as indicated in this letter dated October 28th, 1938. Here is what he writes:

Westhauser Nurseries,
Sawyer, Mich.

Dear Sir: Please quote me your price for Wayzata Strawberry plants in 5,000 or 10,000 lots for spring, 1939. Your plants have done splendidly for us this year. They were lovely plants. Did you have good growing weather? Our plants are still producing heavily and it is near November 1st. Not bad? Thanking you for giving this your prompt attention.

Respectfully,
A. K. FORBES.

THE WORLD'S GREATEST EVERBEARER Outyields Them All

Prices Single Plants.

| | |
|------------------|-------------------|
| 25 for...\$1.30 | 200 for...\$ 6.75 |
| 50 for... 2.00 | 300 for... 8.90 |
| 75 for... 2.80 | 400 for... 10.90 |
| 100 for... 3.75 | 500 for... 12.25 |
| 1000 for \$24.50 | |

We are the Largest Grower in the World of New Land Grown Wayzata Plants

See Photo at Right of Our New Land Wayzata Acreage.
Taken September 25th, 1937.

The land they are growing on was woodland covered with stumps a few years ago, which we cleared at an expense of \$500.00 per acre. This virgin soil is full of humus and minerals. Plants grown under such ideal conditions ARE IN A CLASS BY THEMSELVES, much larger than ordinary plants, full of energy and life and ready to make money for you.



999-A

25 Wayzata Everbearers, S. Pl.
25 Mastodon Everbearers,
page 9
25 Gem Everbearers, page 9

\$1.99

Net, No Discount

999-B

25 Wayzata CLUMPS
Everbearers
50 Mastodon Everbearers,
Single Plants, page 9
50 Gem Everbearers,
Single Plants, page 9

\$3.49

Net, No Discount

999-C

50 Wayzata Everbearers, S. Pl.
100 Mastodon Everbearers,
page 9
100 Gem Everbearers, page 9

\$3.89

Net, No Discount

Westhauser's CERTIFIED **BLACKBERRIES**

Eldorado

Productive, Firm and Profitable

The choice of the commercial grower and housewife for the good old-fashioned jams, pies, preserves and fresh fruit for the table coming just after raspberry season, when but little other fruit is available. They ripen 10 days after dewberries and the harvest extends to the forepart of September; they are the last of all spring and summer berries in the season and the trade is willing to pay well for them. The canes grow sturdy and upright, and are hardy enough to need no winter protection.

The berries are large, uniform in size, jet black, and do not turn red after being picked. They have a flavor that always calls for more and are firm enough to ship to distant markets, assuring good prices.

Its hardiness and freedom from disease, especially orange rust, the common enemy of all Blackberries, has made ELDORADO the leading variety with the commercial grower.

ELDORADO ROOT CUTTING PLANTS are individual plants; that is, part of the roots of the old plants are cut off and planted in spring. They produce a nice fibrous root system and a good top growth. We are listing them only a little higher than the T-roots or sucker plants and they are well worth the difference.

ELDORADO ROOT CUTTING TRANS-PLANTS. If you want a crop of Blackberries this year, our transplanted root cutting plants will do it. They are sturdy and have a fine root system. They have been reset in nursery rows for two years, and will bear fruit a few months after planting. Of this variety, we have only a limited amount, so order now and play safe.

Alfred The coreless Blackberry, originated in Michigan, the state that produces fruit with the flavor. The color is a glossy jet black, the flavor sweet and delicious, and it is nearly seedless and coreless. A hardy plant that produces mammoth berries, often one and three-fourths inches long. It does equally well in cold sections. Why not include a few in your order and get started raising this profitable berry?

Blackberry Prices

| | 12 | 25 | 50 | 100 | 200 | 300 | 500 | 1000 |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|---------|
| Eldorado, 1-yr., No. 1 | | | | | | | | |
| Root Cuttings | \$0.55 | \$0.85 | \$1.45 | \$2.50 | \$4.50 | \$5.95 | \$8.00 | \$16.00 |
| Eldorado, 2-yr., No. 1 | | | | | | | | |
| Transplants, Root Cuttings | .85 | 1.50 | 2.50 | 4.00 | 7.50 | 11.00 | 16.00 | 32.00 |
| Alfred, 1-yr., No. 1 | | | | | | | | |
| Root Cuttings | .60 | .90 | 1.65 | 2.70 | 4.70 | 6.35 | 8.50 | 17.00 |
| Alfred, 2-yr. Transplants, | | | | | | | | |
| Root Cuttings | .80 | 1.50 | 2.50 | 4.00 | 7.50 | 11.00 | 17.50 | 35.00 |

For large orders, write for special quotation.

4-Color Garden Pride Collection

- BEARING AGE
- 6 Latham Red, 2-yr. Transplants (page 17).
 - 3 Cumberland Black Raspberry (page 19).
 - 6 Eldorado Blackberry (page 14).
 - 1 Golden Queen Raspberry (pages 11 and 17).
 - 1 Crystal White Blackberry (page 11).

PRICE \$1.49 NO DISCOUNT

Big 30 Berry Garden Assortment

1-YR. PLANTS

- 6 Cumberland Black Raspberry plants (1 year).
- 6 Alfred Blackberry plants (1 year).
- 6 Latham Red Raspberry plants (1 year).
- 6 Boysenberry plants (1 year).
- 6 Taylor Red Raspberry plants (1 year).

\$1.39

RED AND BLACK Bearing-Age Collection

- 12—2-year Alfred Blackberry plants
- 12—2-year New Taylor plants

\$1.29



Eldorado

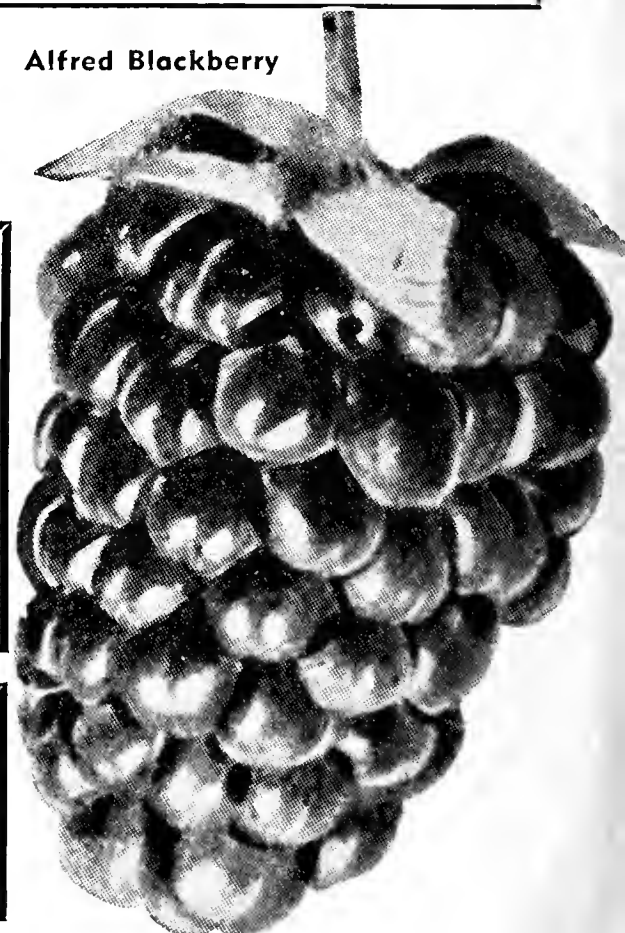
Gentlemen:

Greenwood, Wis.

The Eldorado Blackberry plants I got from you last year produced a large crop of large, beautiful berries. Many thanks for such nice plants.

A. N.

Alfred Blackberry



Lucretia

(The Creeping Blackberry). Produced on a trailing vine instead of a bush, does best when supported on a wire, like grapes; free from rust and all fungous diseases. The berries are even larger than blackberries. They are jet black, coreless, sweet and juicy. The Lucretia so far surpasses all other kinds of Dewberries that we have discontinued raising other varieties.

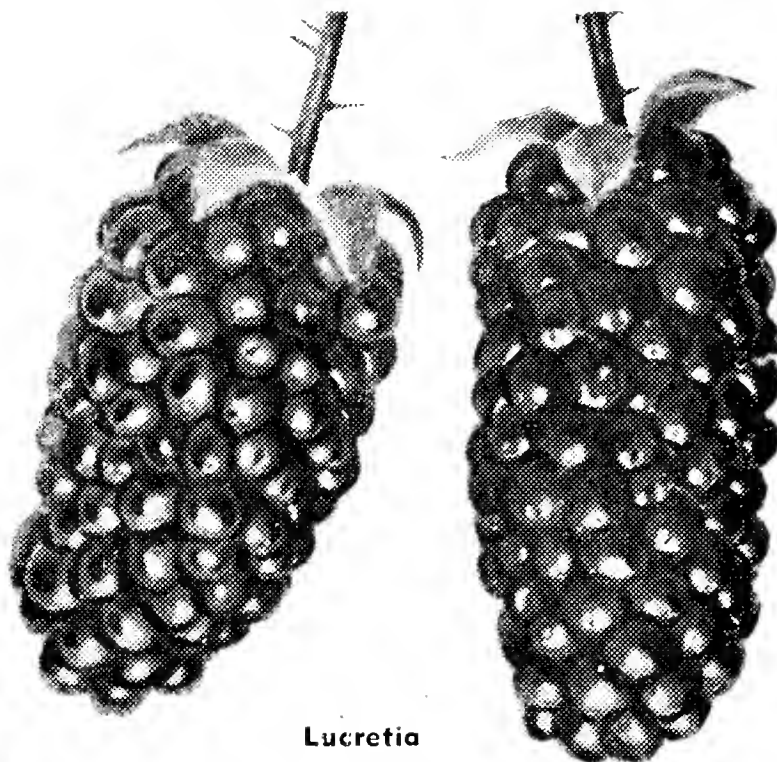
Dewberries are at their best when all sorts of raspberries are on the decline, about 10 days before blackberries come on the market and fill a gap for the commercial grower. No home should be without at least a small patch. Our northern grown plants are heavy rooted and reasonably priced.

1-yr. No. 1—12 for 55c; 25, 90c; 50, \$1.30; 75, \$1.80; 100, \$2.10; 200, \$4.00; 300, \$4.90; 500, \$7.25; 1000, \$14.50.

2-yr. Transplants (bearing age)—6 for 75c; 12, \$1.10; 25, \$1.50; 50, \$2.75; 75, \$3.25; 100, \$4.50; 200, \$7.00; 300, \$9.50; 500, \$13.75; 1000, \$27.50.

Home Garden Special

50 2-yr. Asparagus
12 1-yr. Rhubarb
\$1.19



Lucretia

Economy Garden Collection

2-yr. Transplants (Bearing Age)

12 Dewberry 12 Viking Red Raspberry
12 Eldorado Blackberries 12 Latham Red Raspberry

48 Large Plants In All
NET—NO DISCOUNT. \$2.29

WESTHAUSER'S *Rust-Proof* Martha Washington Asparagus

The demand for this delicious vegetable increases every year—the first greens from your own garden in spring. 100 to 150 roots will supply the average family.

FOR COMMERCIAL GROWING

The first money crop in spring. Fancy stalks for stores and markets; the No. 2 grade for canning and canning factories; easily harvested. Here in Michigan the harvest commences the latter part of May. An asparagus patch once established will last from 10 to 20 years. 5,000 roots plant one acre.

1-yr.—12 for 25c; 25 for 40c; 50 for 60c; 100 for \$1.00; 200 for \$1.60; 300 for \$2.10; 500 for \$3.00; 1000 for \$6.00.

2-yr.—12 for 40c; 25 for 70c; 50 for \$1.10; 100 for \$1.65; 200 for \$2.95; 300 for \$3.75; 500 for \$4.50; 1000 for \$8.50.

3-yr., Jumbo, extra large—12 for 75c; 25 for \$1.00; 50 for \$1.50; 100 for \$3.00; 500 for \$9.25; 1000 for \$18.50.

(For larger quantities, write for special prices.)

Rhubarb

MYATT'S
LINNEAUS

Rhubarb should be grown in every garden; it provides material for early spring pies and delicious sauce. It is also valuable for canning. Plant a few roots this spring and you will have a supply of early fruit next year.

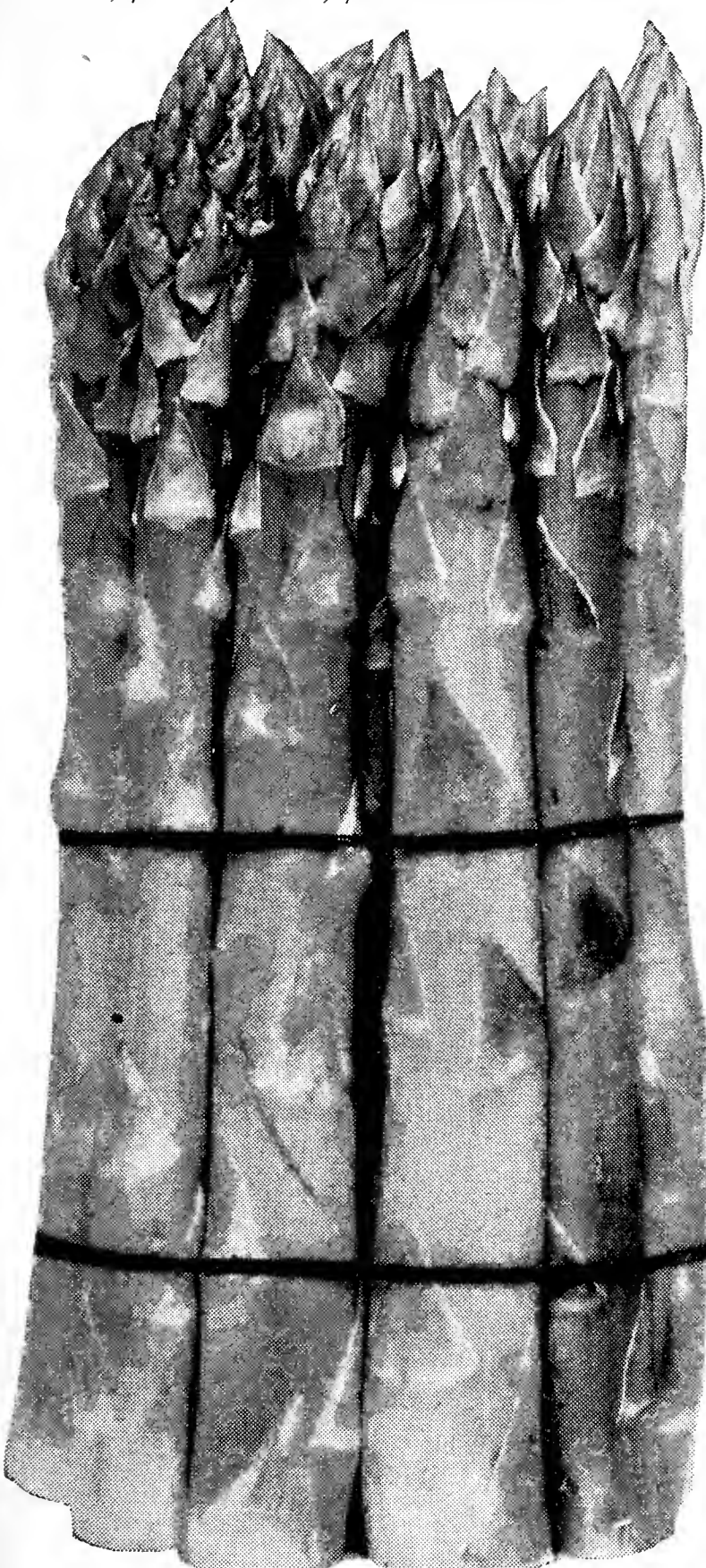
This wonderful new variety is different from the old sorts. The stems are very large and tender; yields very heavily.

1 yr. roots, 10c each; 6 for 40c; 12 for 50c; 25 for \$1.00; 100 for \$3.00; 1000 for \$18.00.

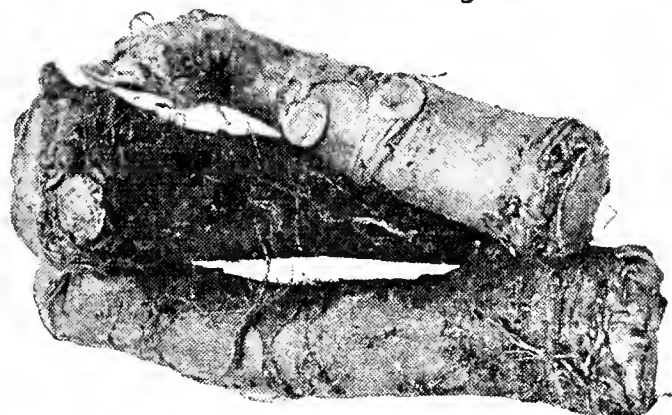
GIANT 1-yr. clumps, main roots 1½ inches, with several crowns, will produce a nice crop this year. 25c each; 6 for \$1.25; 10 for \$2.00.

Horseradish

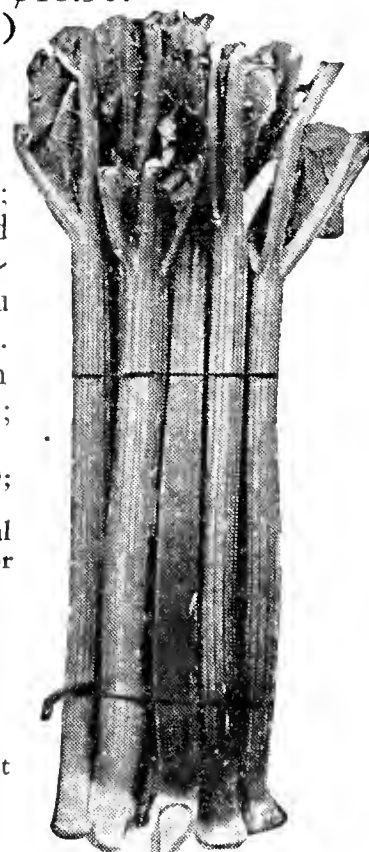
HORSERADISH ROOTS do best in rich, loose soil, set slanting and covered two inches.
Crowns, each 10c; 4 for 25c; 12 for \$1.00.



Martha Washington



Horseradish



Rhubarb

Westhauser's Heavy Producing Strain "Certified" Raspberries



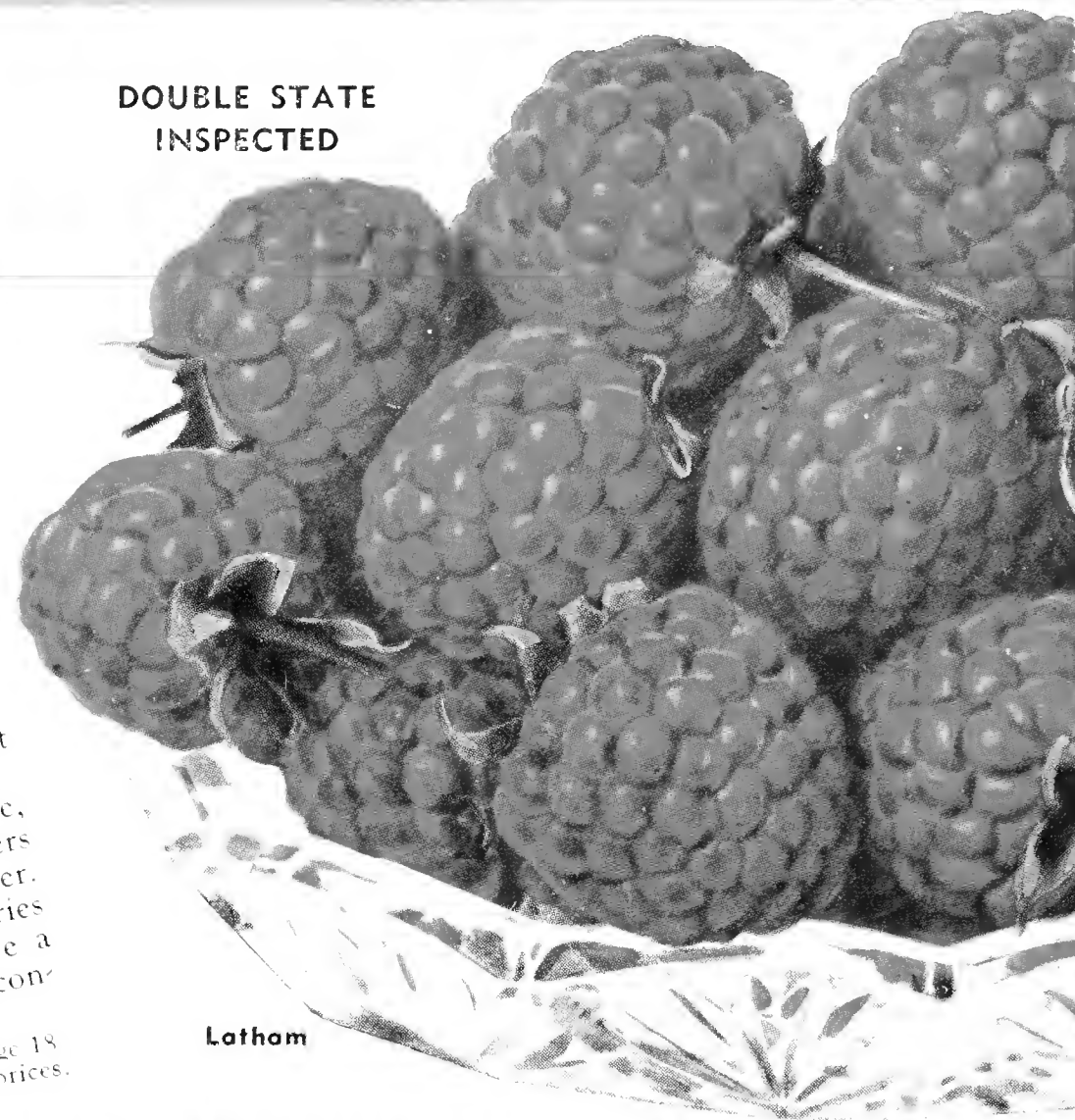
SODUS - The New Purple Raspberry

Very large, measuring 1 to 1½ inches. This variety does not crumble, and clings to the branches long after they are fully ripened, having a very delicious flavor "all of their own," a blend between a black and red raspberry; meaty, with very small seeds.
The plants are hardy, healthy and vigorous growers, propagating from tips and grow in hills.
See page 18 for prices.



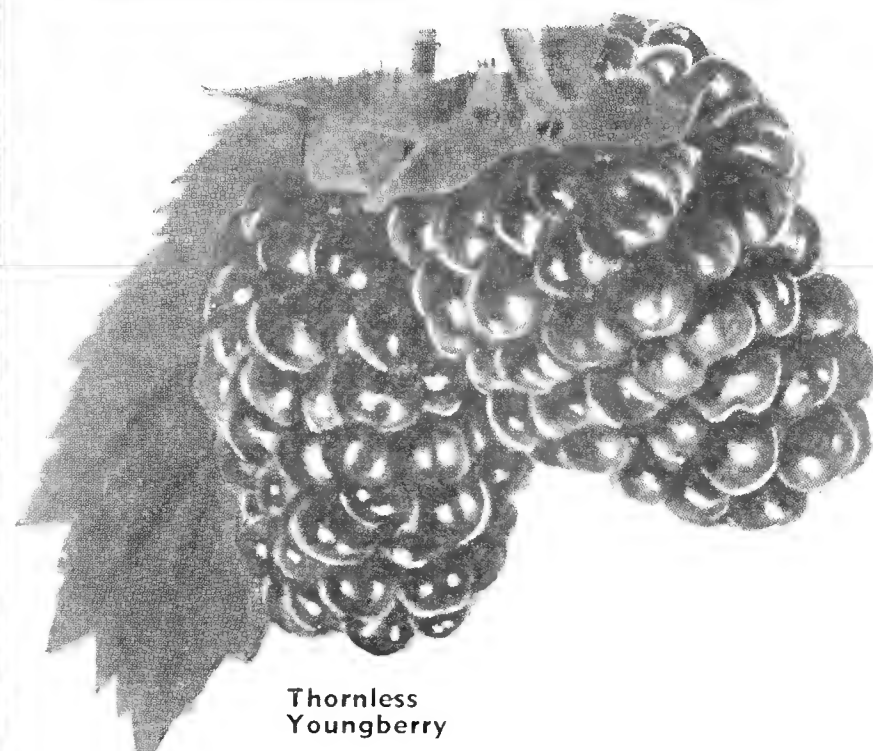
INDIAN SUMMER The Giant New Everbearing Red Raspberry

The earliest to ripen in spring, bearing again another crop of giant berries in the late summer and fall. Outclasses all other everbearing raspberries in appearance, flavor, and size.
Indian Summer was developed by the New York Experiment Station. The plants are very hardy and vigorous.
Profitable! The earliest to bear, therefore commands top price, and in fall has the berry market all to themselves. The growers have received as high as \$10.00 for a 24-pint crate in October.
If you do not have land enough to grow these berries for commercial use, be sure to secure a few bushes for home consumption.
See page 18 for prices.



DOUBLE STATE
INSPECTED

Latham



Thornless
Youngberry

Thornless Youngberry

PLANT PATENT No. 4
6 Plants for \$1.00

Gains in favor every year with both commercial and small planters, grows on trellis like dewberry. Stands 15 below zero; mulch for colder climates. The color of the berry is maroon-purple. Delicious, a blend between blackberry, dewberry, and raspberry flavor. Vines entirely thornless; saves labor. Prices for 1-yr., No. 1 plants, 6 for 80c; 12 for \$1.35; 25 for \$2.25; 50 for \$3.50; 100 for \$6.00; 1000 for \$40.00, enough for ½ acre. No discount on this variety. Supply limited.

3 NEW STAR RASPBERRY ASSORTMENT

| 1-year | 2-year Bearing-Age |
|-------------------------------|------------------------------|
| 12 New Taylor, page 1 and 18. | 6 New Taylor, page 1 and 18. |
| 12 Indian Summer (Everb.). | 6 Indian Summer |
| 12 Sodus (new purple). | 6 Sodus |
| \$2.19 | \$2.19 |

10% Discount up to January 31
5% Discount up to March 5
For Free Goods on orders for \$5.00 and over, see page 3.
WRITE FOR SPECIAL PRICES ON LARGER QUANTITIES

UTILITY RASPBERRY AND BLACKBERRY COLLECTION

| 1-year | 2-year Bearing-Size Transplants |
|--|-----------------------------------|
| 25 CHIEF, 1-yr. Red Raspberry. Earliest. | 12 CHIEF Red Raspberry. Earliest. |
| 25 LATHAM, 1-yr. Red Raspberry. Medium. | 12 LATHAM Red Raspberry. Medium. |
| 25 ELDORADO Blackberry, 1-yr. | 12 ELDORADO Blackberry |
| \$1.79 | \$1.89 |

New LOGAN Blackcap The Earliest Black Raspberry

The best dependable early blackcap. In some localities where it has been grown for the past few years, Logan has almost displaced other early varieties. Ripens a week to 10 days earlier than Cumberland, which allows the grower to get in on the early market, when prices are high.

Berries are as large as the Cumberland, bears as heavily and ripens a week ahead of Cumberland. This gives the grower a chance to make some real money. One of the New Logan's outstanding characteristics is its resistance to mosaic and other raspberry diseases. We have a fine lot of thrifty plants to offer. Prices on page 18.

[16]

LATHAM Red Raspberry

Latham has made good as the best medium to late variety in all sections of the country. Originated in Minnesota where the severe winters are a test, but it does not winter-kill even at 45 degrees below zero. This is a large, most beautiful and profitable red raspberry. Rich, dark red berries an inch in diameter are quite common. They stick to the stem days after they are ripe when other varieties would soften and fall to the ground. The fruit is firm, making it good for canning and shipping, as well as for table use. A heavy bearer. In an actual official test the Latham outyielded the older varieties by over 3,000 pints per acre on a three-year planting. The fruit ripens about a week later than the Chief and often covers a fruiting season of about 8 weeks. The demand for Latham always exceeds the supply—so order early. Prices on page 18.

LATHAM
RASPBERRY
PRICES
(Page 18)

LIBERAL
DISCOUNTS
(Page 3)

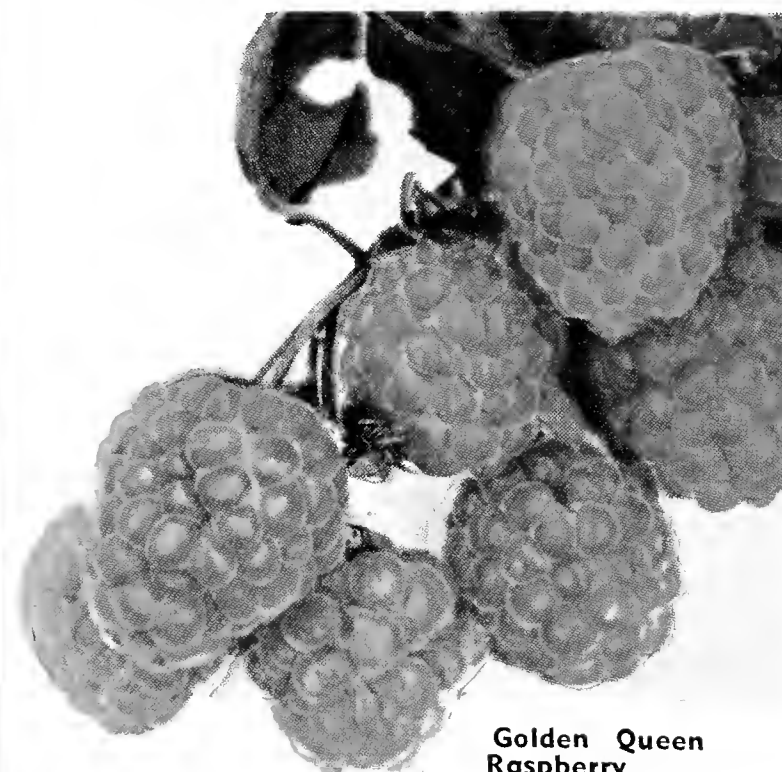
Logan



[17]



Chief



Golden Queen
Raspberry

Description and prices on page 11



Etoile de Hollande



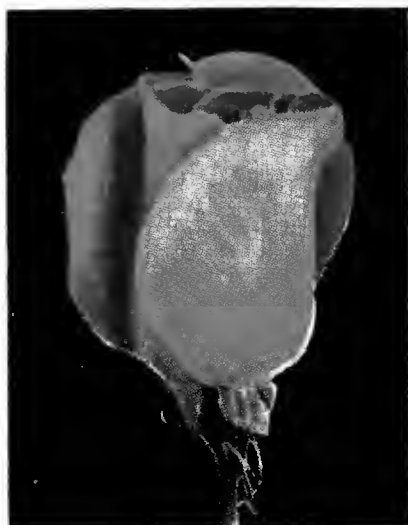
K. A. Victoria



Pink Radiance



RosylN



Talisman

Mother's

6 FAVORITES

Everblooming Roses \$2³⁰

The most radiant ASSORTMENT
OF THE ENTIRE ROSE FAMILY.

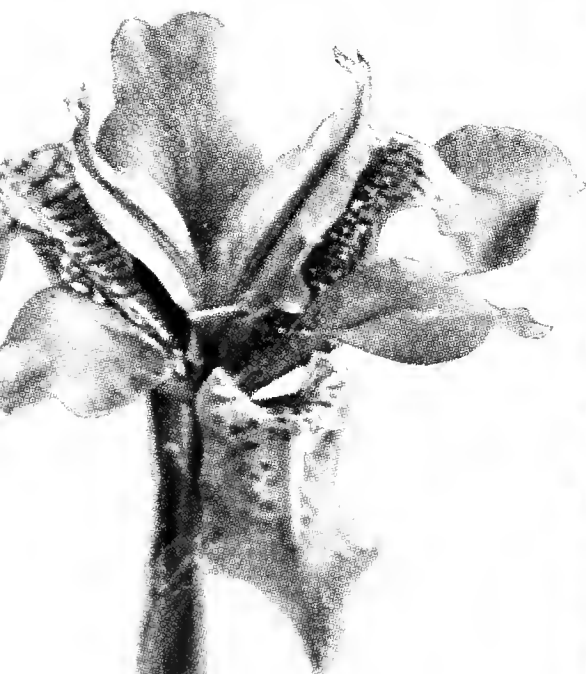
Compare these roses with any priced for one dollar or
more. Color as illustrated. 2-year budded heavy-rooted
field-grown stock. Will bloom this year.

1. PINK RADIANCE. Pink.
2. K. A. VICTORIA. White.
3. ROSYLN. Yellow.
4. ETOILE de HOLLANDE. Crimson.
5. TALISMAN. Brilliant red and gold.
6. DAME EDITH HELEN.

Price of any one of the 6 varieties, 55c; 6 for \$2.30.
2 of each, or 12 in all, \$3.90.



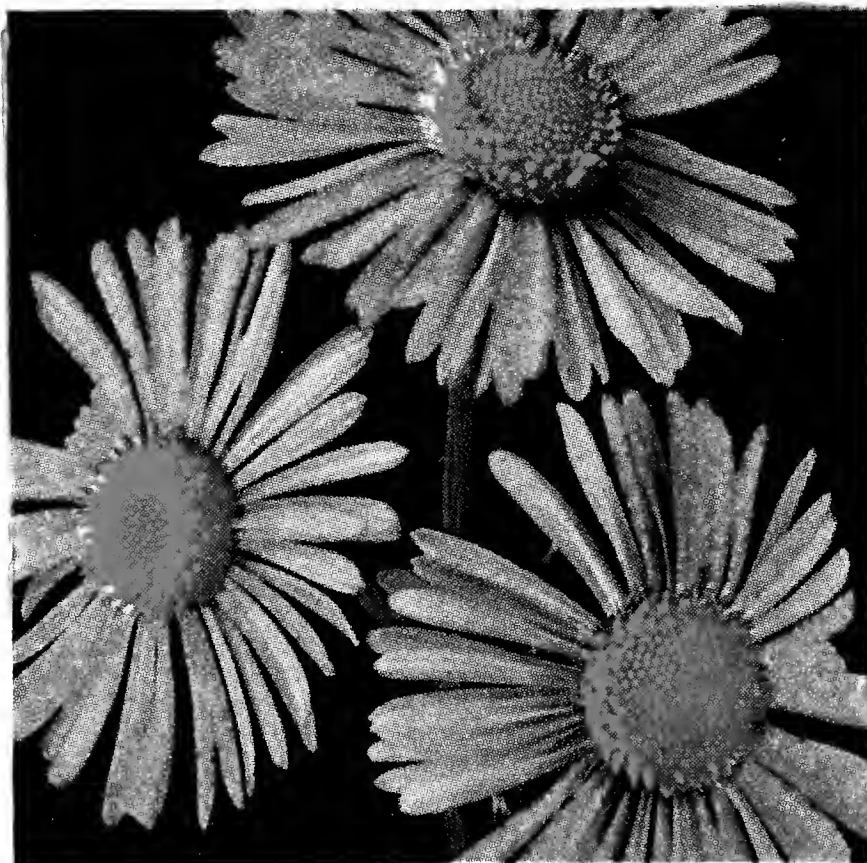
Dame Edith Helen



SHILKA

the New
Everblooming
Iris

For price and descrip-
tion, see page 19.



BLUE SKY LARK HARDY ASTER

500 to 1000 blooms the first year. For price and description,
see page 19.

Perennial Beauty Collection

- 6 SHILKA. New Iris.
- 3 Blue Sky Lark. Hardy Aster.
- 3 Improved Napoleon. Everbearing Carnation.

\$1⁴⁹



**Improved
Napoleon III**
Everblooming
Carnation
Dark crimson-red

For price and
description,
see page 19.





Tree Hydrangea P. G. Price and description on page 19.

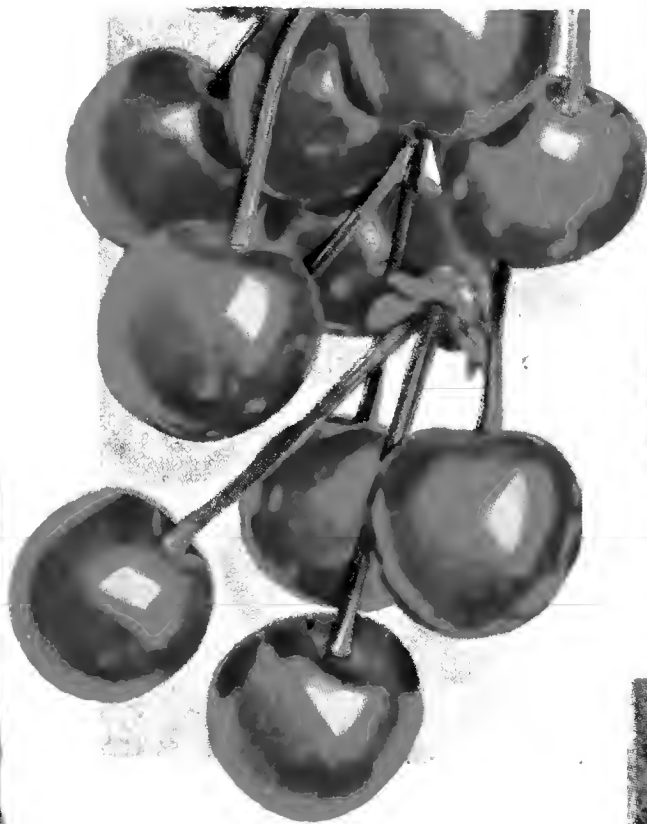


Honeysuckle Heckrotti. New Everblooming Wonder Vine
For price and description, see page 19.

High-Tone Shrub Collection

- 1 Tree Hydrangea
- 3 Assorted Azaleas
- 2 Fruiting Size Bush Cherries

\$3.00



Hansen Bush Cherry
For price and description, see
page 10.



French Lilacs. For price and description, see page 19.

Beauty Shrub Collection

- 3 Everblooming
Honeysuckle
- 3 Assorted French
Lilacs
- 2 Ile de France
Buddleia
- 2 Fruiting Age Bush
Cherries

\$2.49



Three New Azaleas. For price and description, see page 19.

Ile de France
New Purple
Buddleia

For
price and
description,
see page 19.

We are Listing Only the **CREAM of the PEACH Varieties**

They Are the Standard in the Peach-Growing Centers

HALE - HAVEN

(Early Yellow Freestone)

This wonderful new peach was introduced by the Michigan State Experiment Station, South Haven, Michigan. It is a cross between South Haven and J. H. Hale. A large, beautifully colored yellow-fleshed peach ripening about two weeks before Elberta, a perfect freestone, extremely high color, colors a few days before it is ripe on the tree, therefore can be picked reasonably green for long distance shipping.

PRICES: Strong, sturdy, 9/16", 3½ to 4½ ft. trees, 35c each; 3 for \$1.00; 10 for \$2.95; 100 for \$24.50. Write for special prices on large quantities.

ELBERTA

Midseason. The Standard of All Peaches

The outstanding midseason variety by which all mid-season peaches are judged. Grown over the entire country for both commercial and garden purposes. Very large, yellow with red blush cheek; very juicy, highly flavored. Hardy, vigorous grower, does well in all peach-growing sections. Ripens forepart of September.

PRICES: Strong, sturdy, 9/16", 3½ to 4½ ft. trees, 35c each; 3 for \$1.00; 10 for \$2.95; 100 for \$24.50. Write for special prices on large quantities.

Cherries

SWEET SEPTEMBER (Pat. No. 94). Ripens September 1st; hangs on until snow flies. Starts bearing second season after planting. Sweet September is the most sensational introduction of the year and it is the first fall-bearing cherry ever recorded in horticulture. We are proud to offer such an unusual variety to our customers. The fruit is the size of a good Montmorency, striking red in color; quality is delicious for eating raw and it is a good canner. Hardier than the average sweet cherry and so far has been free from rot and curculio injury. The tree is a strong grower, developing a well-shaped top—very desirable for orchard planting and as an ornamental tree for the lawn. Our supply is somewhat limited this year so we would advise you to order without delay. See page 24 for illustration. **Prices:** Each, \$1.50; 10 for \$14.50; 100 for \$35.00.

LARGE MONTMORENCY. Best late pie cherry, ripening about ten days later than Richmond. The fruit is extra large, bright red, firm, and fine for shipping. A strong grower, perfectly hardy, bears young, and a full crop. This variety is very scarce the country over; order early and avoid disappointment. See page 24 for illustration. **Prices:** 3 feet and up, 7/16", 45c each; 3 for \$1.25; 10 for \$4.25. Write for special quotations on larger lots.

WINDSOR. (Sweet.) A late variety, valuable for market and desirable for home use. Fruit large, dark red. Flesh firm and sweet. Resists rot and clings to tree long. **Prices:** 3 feet and up, 7/16", 45c each; 3 for \$1.25; 10 for \$4.25. Write for special quotations on larger lots.

SCHMIDT. An excellent market cherry. Fruit is very attractive and keeps well. Deep crimson-red color. A heavy producer of extra large, tender, juicy fruit. See page 25 for illustration. **Prices:** 3 feet and up, 7/16", 45c each; 3 for \$1.25; 10 for \$4.25. Write for special quotations on larger lots.

Fertile Hale

U. S. PLANT PATENT No. 175

(See picture on Front Cover page)

At last we have a peach as showy and as large in size as the J. H. Hale, which does not require interplanting in order to cross-pollenize. The trees are more vigorous and hardier in bud than the J. H. Hale; test trees of the Fertile Hale at the Michigan State Experiment Station came through with a crop when the J. H. Hale and Elberta had practically a crop failure. This again proves extreme hardiness for this remarkable variety. The Fertile Hale ripens about 5 days after the Elberta; color yellow with deep carmine blush; a good shipper. This variety should "by all means" be included in every orchard planting. This patented peach is handled under a license. Prices are net; no discount.

Prices: 3 to 4 ft. trees, 7/16", 85c each; 10 for \$7.50; 100 for \$36.00.

HARDEE

The Cold Weather Peach—Patent No. 120

Has been recognized by the U. S. Government as possessing extra cold-resisting qualities. In 1933-1934, when the peach crop amount to only 30 per cent in the middle western states on account of extreme sub-zero weather, the HARDEE came through with a full crop. The peach is large, distinctly new, resembling Elberta in appearance; a little more oblong. This patented peach is handled under license. Prices are net.

Prices: 7/16", 3½ to 4 ft., 75c each; 10 for \$6.50; 100 for \$38.00. 9/16", 85c each; 10 for \$7.50; 100 for \$42.00.

Plums

GERMAN PRUNE PLUM

A Plum We Like to Recommend

The most delicious of all plums; fruit is extra large, often measuring two inches in diameter. This variety combines hardiness, size, delicious flavor, long keeping quality all in one, has a beautiful dark blue velvety color, attractive long shape. Flesh is firm golden orange with juicy, rich flavor. German prune plums have a very small pit, absolutely "freestone." The trees are very hardy and abundant bearers, often bearing two years after planting. See page 25 for illustration.

Prices: 7/16", 3 to 4 ft. trees, 55c each; 10 for \$5.00.

YELLOW EGG. Very popular yellow plum. Rapid grower; hardy, thrifty, prolific bearer. Fruit rich yellow, size medium to large. See page 24 for illustration. **Prices:** 7/16", 3 to 4 ft. trees, 55c each; 10 for \$5.00.

Quinces

ORANGE. We list only this one quince, as we consider it by far the best. The trees commence to bear very young and produce big crops. Fruit is excellently flavored and of large size. 3- to 4-ft. trees, each, 60c; 10 for \$5.00.

Westhauser's Northern Grown

QUALITY APPLE TREES

at Wholesale Prices



Westhauser's Top Quality Apple Trees in our Nursery.
Your order will be filled from these trees.

Pears

BARTLETT. The most popular pear for home use and market; a leader among canning pears. Should be in every garden and orchard. Large, golden yellow with reddish blush on the sunny side. Flesh tender, melting and juicy, with delicious, musky flavor. Tree vigorous, erect, bears abundantly. **Prices:** 7/16", 3½ to 4 ft. trees, 45c each; 3 for \$1.25; 10 for \$4.25.

KIEFFER. (Fall.) Large, handsome appearance, rich golden yellow, sometimes tinted red on the sunny side; bears largest, most consistent bumper crops. Wonderful keeper and an astounding long distance shipper. Tree hardy, very strong grower, bears at an early age, producing phenomenal crops. **Prices:** 7/16", 3½ to 4 ft. trees, 45c each; 3 for \$1.25; 10 for \$4.25.

BOSC. Finest quality; extra large, long and tapering; russet; good shipper, brings highest market price. A vigorous grower. October to November. **Prices:** 7/16", 3½ to 4 ft. trees, 45c each; 3 for \$1.25; 10 for \$4.25.

SECKEL. One of the richest and highest flavored pears known, always in demand for desserts and luncheons and better known than any pear of its class. The tree makes a somewhat slow but stout and erect growth. September and October. 4 to 5 feet. **Prices:** 9/16", 4 to 5 ft. trees, 65c each; 3 for \$1.75; 10 for \$5.75.

YELLOW TRANSPARENT. (Early.) The very finest extra early yellow apple. It ripens late in July and continues in season until September. Fruit of good size, waxy yellow. Flesh white, mild, juicy and sweet.

WEALTHY. Ripens late summer and early autumn. Perfectly hardy, vigorous and productive. Fruit large, red streaked with white. Quality good. A profitable market sort.

SNOW APPLE. Medium size. Deep crimson; flesh white, very juicy and tender.

HYSLOP CRAB. Excellent for preserves and jellies. A heavy, regular producer. Fruit red, round and smooth; flesh yellow and sub-acid.

Following Are the Most Valuable Winter Apples

DOUBLE RED DELICIOUS. (Fall, winter.) This new Double Red Delicious colors about three weeks earlier than the common Delicious. In August, when the regular Delicious are still green, Double Red Delicious are red all over and are ready to bring fancy prices. We have only a limited amount of these trees to offer. Order early and play safe.

McINTOSH. Fruit is beautiful red, somewhat striped. Flesh is white, crisp, and highly flavored. The tree is hardy and vigorous, and starts to bear young, and heavily. It is a favorite market and eating apple. Ripens in September and October. Keeps well. Brings top prices. Has taken the place of the Northern Spy to a great extent.

JONATHAN. (Late fall, winter.) Grand, good winter apple. Bright, solid red. Flesh white, sometimes tinted with red; firm, fine, crisp and tender. A splendid family sort and highly profitable for market. Tree long-lived, productive and an early bearer. Will keep well without especial care, and also stand much handling.

TURLEY'S WINESAP. (Winter.) The old Winesap did not have enough red color. Turley's Winesap is a cross between a Roman Beauty and a regular Winesap; is dark red when ready to pick. One of the firmest apples today; keeps until spring.

APPLE TREE PRICES

One price on all varieties as long as the supply lasts.

2-yr., strong 9/16", 4 to 5 ft., heavy-rooted, hardy, Michigan-grown trees:

| 1 | 2 | 10 | 25 | 100 |
|--------|--------|--------|--------|---------|
| \$0.45 | \$0.80 | \$4.00 | \$9.50 | \$36.00 |

Write for special prices on large quantities.

Apricots

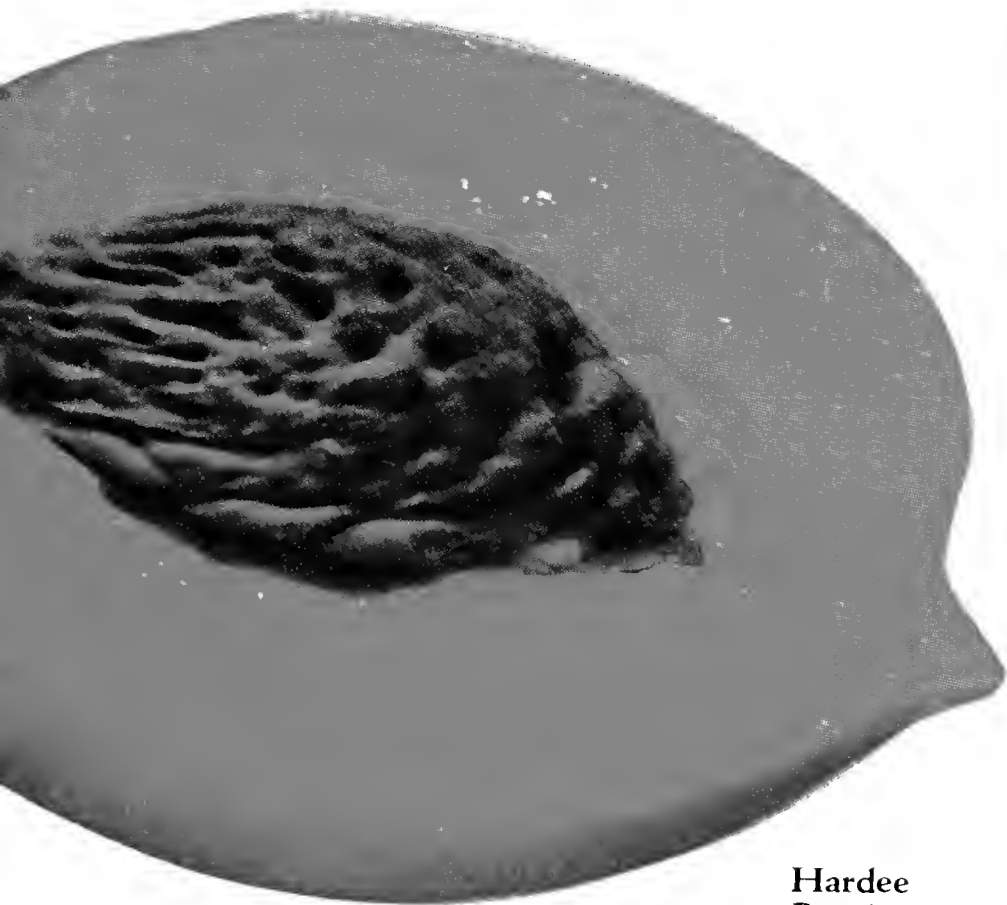
MOORPARK. Large, roundish oval, pale orange with a faint touch of red on cheek; yellow flesh; ripens first of August. 3- to 4-ft. trees, each 60c; 10 for \$5.00.



Elberta Peach



Sweet September Cherry



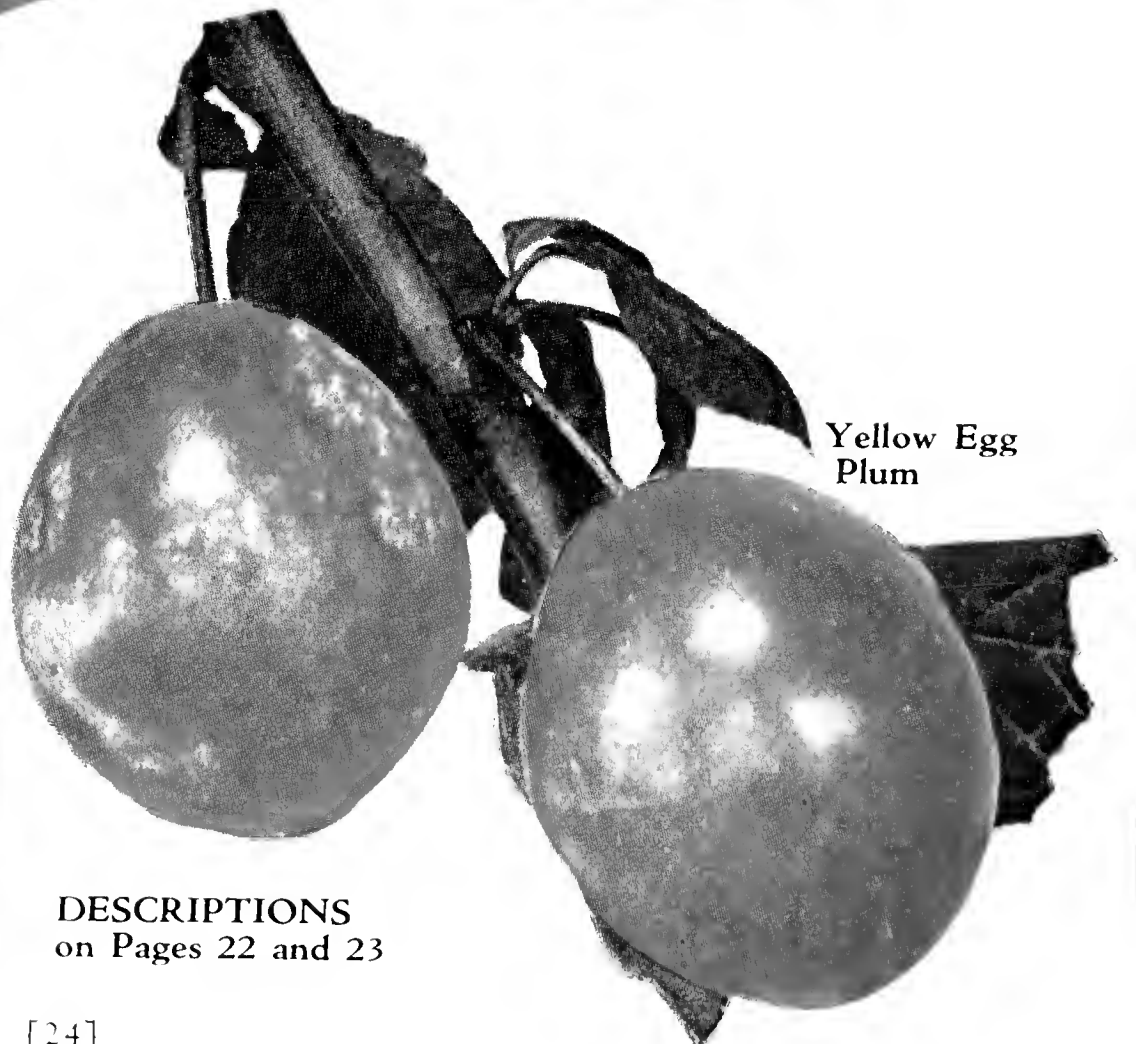
Hardee
Peach



McIntosh
Apple



Montmorency Cherry

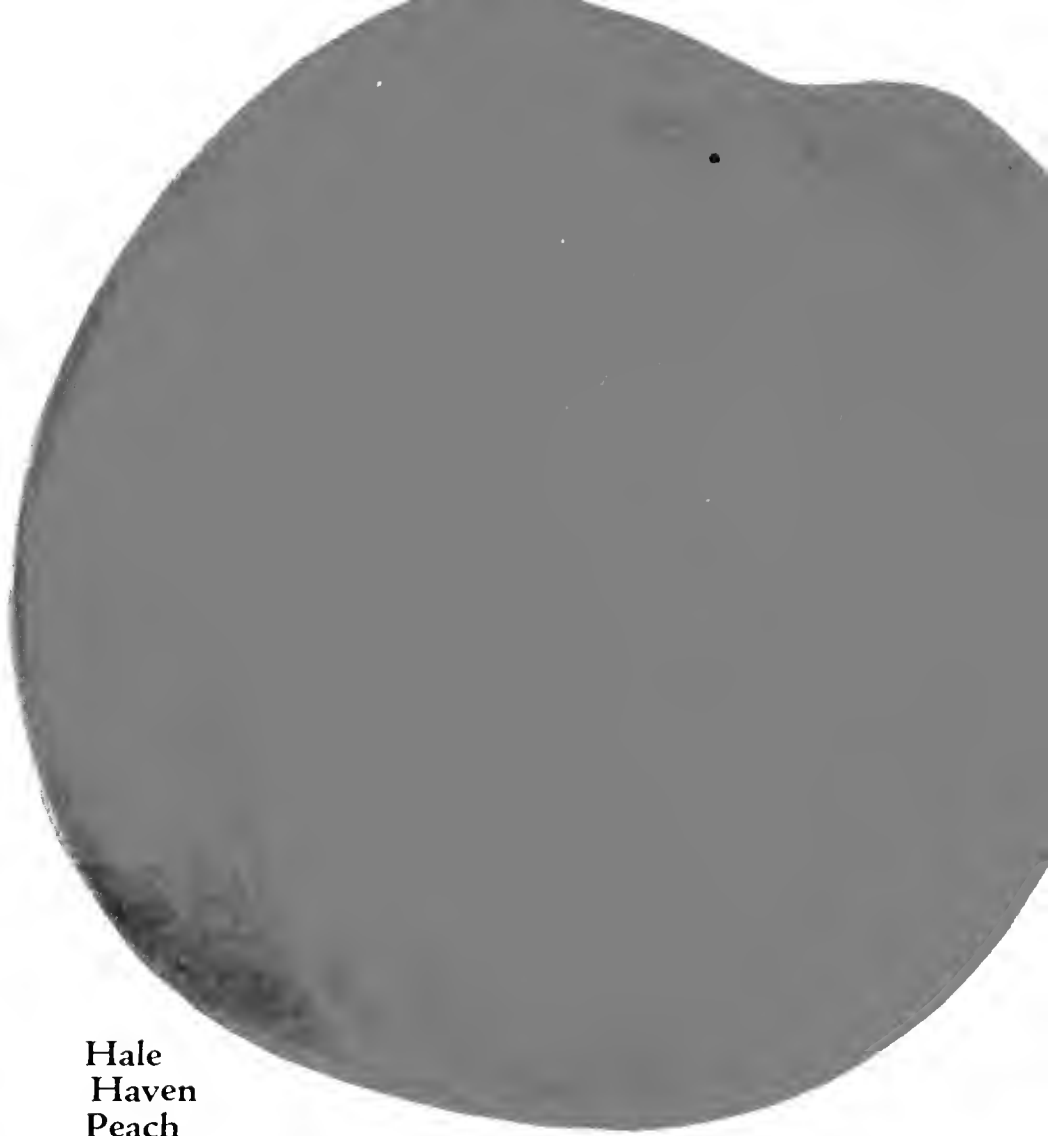


Yellow Egg
Plum

DESCRIPTIONS
on Pages 22 and 23



Jonathan
Apple



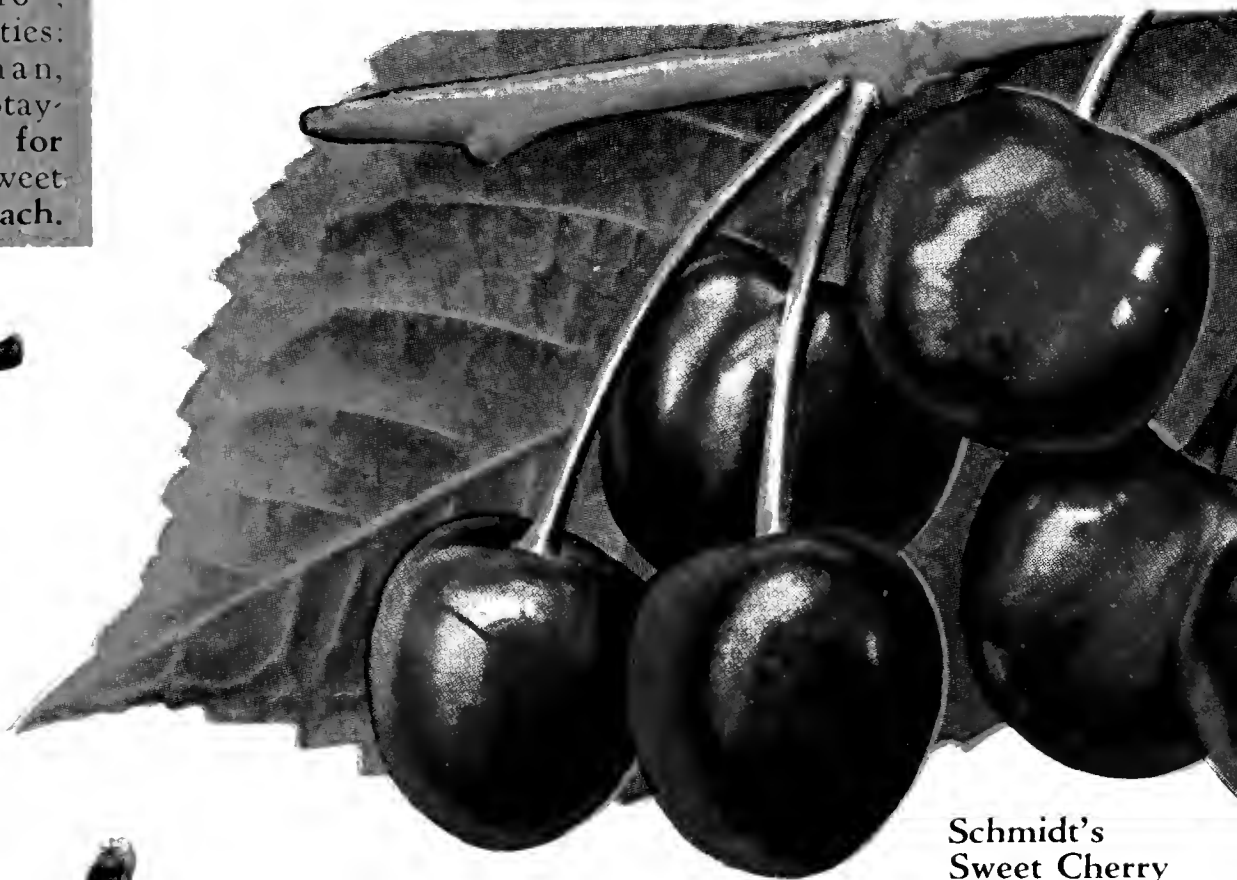
Hale
Haven
Peach

LARGE SIZE TREES

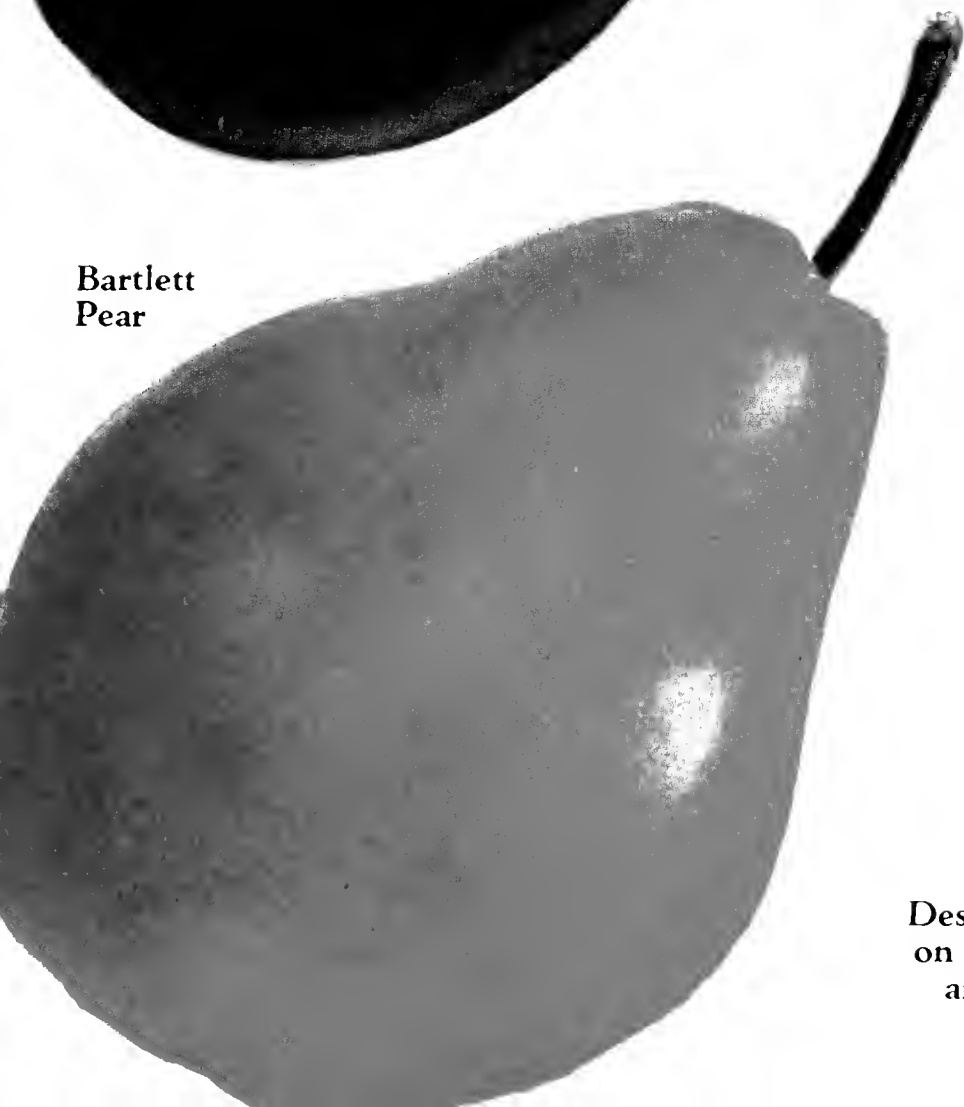
We have a limited quantity of large 11/16", 5 1/2 to 7 ft. trees in the following varieties: Yellow Transparent, Wealthy, Jonathan, McIntosh, Double Red Delicious, and Stayman's Winesap. 75c each; 3 for \$2.00; 6 for \$3.75. We also have a few Schmidt Sweet Cherries, 11/16", 5 1/2 to 7 ft., at \$1.00 each.



German
Prune



Schmidt's
Sweet Cherry



Bartlett
Pear



Delicious
Apple

Descriptions
on page 22
and 23.

Westhauser's Hardy Evergreens

NORWAY SPRUCE. Deep green foliage, excellent for windbreaks; an ideal Christmas tree. Fast grower. 10 to 12 in., 20c each; 6 for \$1.00; 15 for \$2.00. 24 to 30 in., nice bushy trees, burlapped and balled, each \$1.00. Seedlings, 4 to 6 in., 100 for \$3.50; 1000 for \$30.00.

COLORADO BLUE SPRUCE. Its intense steel-blue, glistening foliage makes it desirable for lawn or grouping. Nice bushy trees, will make rapid growth from now on; they have a wonderful root system; three times transplanted; packed with sufficient peat moss to insure good growth. 12 to 15 in., 75c each; 3 for \$2.00. Seedlings, 2 to 4 in., 100 for \$4.75; 1000 for \$40.00.

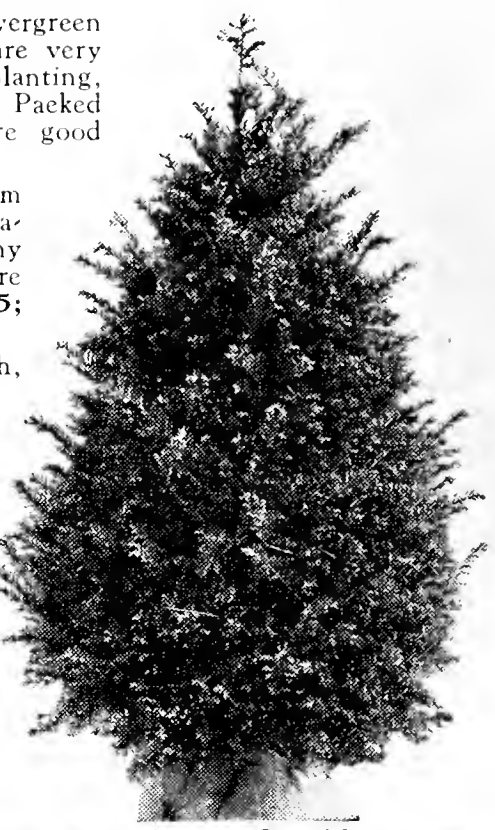
PYRAMIDAL ARBOR-VITAE. Excellent pyramidal evergreen, tapers to a graceful, slender, pyramidal shape. Foliage dark green; shipped with enough peat moss to insure good growth. 8 to 12 in., each 35c; 3 for \$1.00; 6 for \$1.50. 20 to 24 in., burlapped and balled, each \$1.00; 3 for \$2.50.

PFITZER'S JUNIPER. Low, horizontal growing evergreen with bluish tint, foliage fine in texture. They are very graceful and particularly useful for foundation planting, in rock garden and in front of taller evergreens. Packed and shipped with sufficient peat moss to insure good growth. Each, 35c; 3 for \$1.00; 6 for \$1.50.

TAXUS CUSPIDATA CAPITATA. A seedling from the native yew of Japan; grows upright, very ornamental, survives in either dense shade or sunny locations. Packed with sufficient peat moss to insure good growth. 8 to 12 in., each 45c; 3 for \$1.15; 6 for \$2.00.

ANDORRA JUNIPER. Grows 15 to 18 inches high, spreading out a considerable distance. In summer it has a grayish green color. In fall, soon as the frosts appear, it turns an attractive pinkish orchid color, distinctive from all other winter-colored evergreens. Shipped with sufficient peat moss to insure good growth. 8 to 12 in., each 45c; 3 for \$1.15; 6 for \$2.00.

SAVIN JUNIPER. Grows low, very dense, has dark green foliage, beautiful for foundation planting, very hardy, keeps good color all winter. Packed with sufficient peat moss to insure good growth. 8 to 12 in., each 35c; 3 for \$1.00; 6 for \$1.50.



Taxus Cuspidata



Colorado Blue Spruce

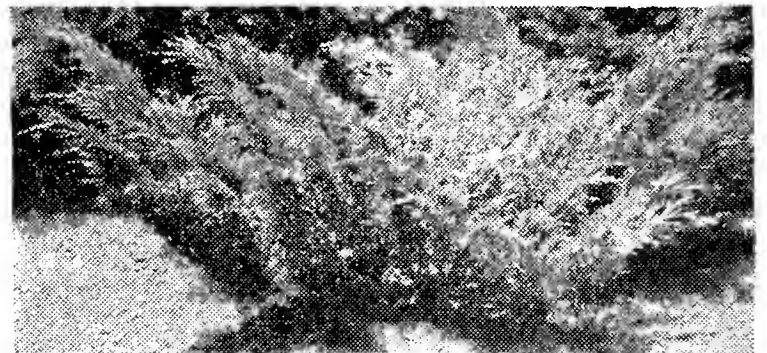
EVERGREEN Foundation Planting

2 Norway Spruce, 10-12 in.
1 Sabina Juniper, 8-12 in.
1 Pfitzer's Juniper, 8-12 in.
1 Pyramidal Arbor-Vitae,
8-12 in.

1 Taxus Capitata Upright,
8-12 in.

Price, **\$1.49** No discount
Postpaid **\$2.29**
2 Assortments

Packed with sufficient peat moss
to insure good growth.



Savin Juniper

Westhauser's Shade Trees

SUGAR MAPLE (Rock Maple). A well known native tree, having a very symmetrical, dense head. One of the best shade trees for street or park. This variety is also valuable for sugar making and timber. 3 to 4 ft., 25c each; 3 for 60c. 4 to 5 ft., 45c each; 3 for \$1.25.

SILVER MAPLE. Rapid growing tree, producing a quick shade, suitable for street or park. The leaves are irregularly indented, bright green above and silver beneath. 3 to 5 ft., sturdy trees, 30c each; 3 for 60c; 6 for \$1.00; 12 for \$1.75; 25 for \$3.00. 8 to 10 ft., 75c each; 3 for \$2.00; 6 for \$3.75. 12 to 15 ft., \$1.50 each; 6 for \$7.50.

WISCONSIN WEeping WILLOW. Grows rapidly; has long, fine leaves borne on long, sweeping branches that reach the ground. 4 to 5 ft., 60c each; 2 for \$1.00; 6 for \$2.50; 12 for \$3.50.

CHINESE ELM. The Chinese elm comes from the cold, dry region of northern China and northeastern Siberia. It is very hardy and a splendid tree for the drier portion of our country. It is a rapid grower, well-rounded head, grows to a tall-spreading tree. Almost any soil suitable. Our trees are very sturdy, 4 years old, twice transplanted, and cannot be compared with spindly 1 or 2-year-old trees grown on muck land. 4 to 5 ft., 60c each; 2 for \$1.10; 10 for \$5.00. 5 to 6 ft., 75c each; 2 for \$1.40; 5 for \$3.00; 10 for \$5.75. 6 to 8 ft., \$1.25 each; 2 for \$2.10; 5 for \$5.00; 10 for \$9.50.

LOMBARDY POPLAR. Tall and slender tree with bright green leaves and silvery appearance on under side. Suitable for planting along drives and boundary lines; also used for windbreaks and tall screen hedges. 4 to 6 ft., 30c each; 3 for 75c; 6 for \$1.25; 12 for \$2.00; 100 for \$12.00. 8 to 10 ft., 75c each; 3 for \$2.00; 10 for \$5.00.

BIG BARGAIN SHADE TREE OFFER

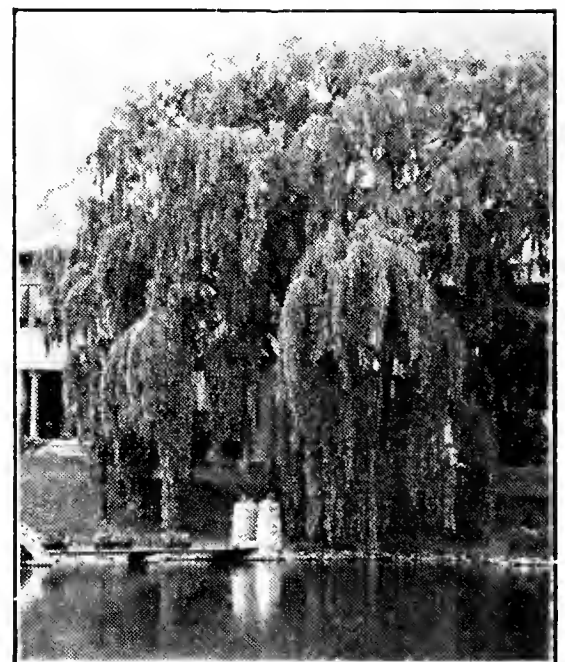
1 SILVER MAPLE, 4 to 5 ft.
1 WISCONSIN WEeping WILLOW, 5-6 ft.
1 LOMBARDY POPLAR, 5 to 6 ft.
1 SUGAR MAPLE, 3 to 4 ft.

\$1.29

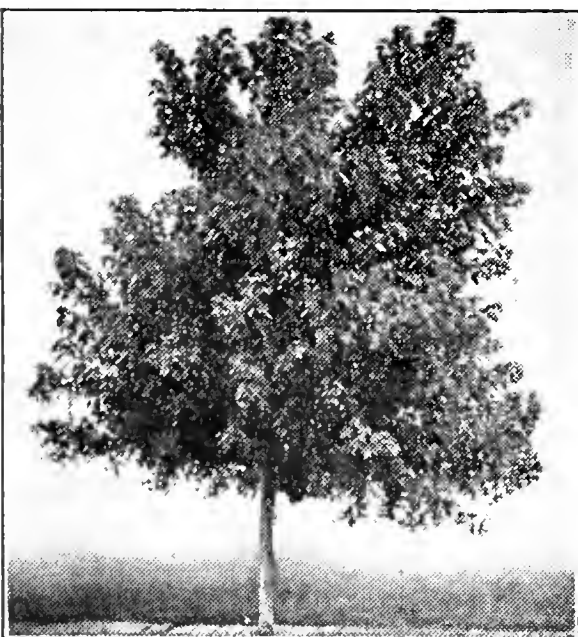
2 of each or 8 Trees in All — \$2.00



Chinese Elm



Wisconsin Weeping Willow



Silver Maple



Sugar Maple

Westhauser's Hardy Flowering Shrubs

BARGAIN OFFER

on
**SPIREA
VAN HOUTTEI**

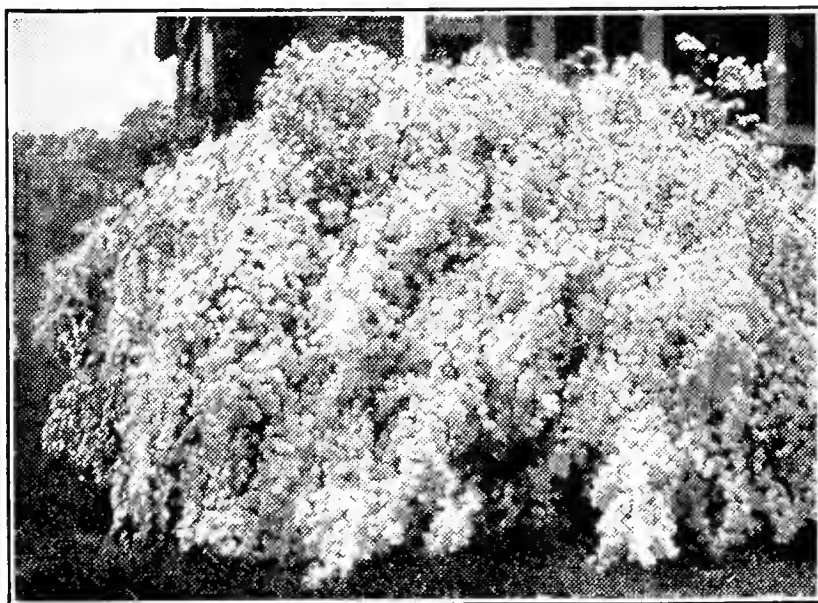
**15 Large
Plants \$**

25 for \$1.50

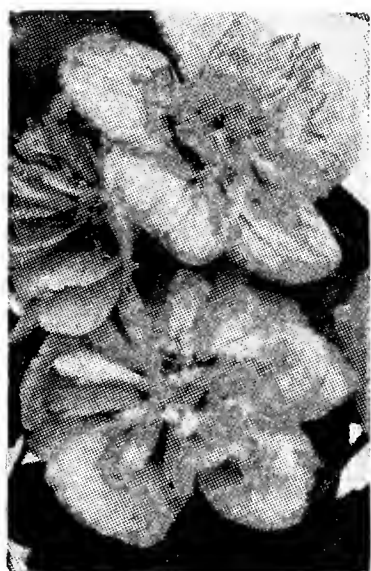
SPIREA VAN HOUTTEI

(Bridal Wreath)

Long, graceful drooping sprays covered with a mass of white flowers, blooming in early spring. Very hardy. Much used in all sorts of landscape work. Grows to a height of 6 feet. 18 to 24 in., 20c each; 3 for 40c; 15 for \$1.00; 25 for \$1.50; 100 for \$5.25. 2-3 ft., 30c each; 3 for 75c; 15 for \$1.50; 25 for \$2.50.



Spirea Van Houttei



Althea

One Each of the Follow- ing 4 Shrubs, 89c

Althea

(Rose of Sharon)

Beautiful treelike shrub, blooming late in August and September with a profusion of large and brightly colored flowers. Grows 10 to 12 ft. high. Attractive as a specimen or for hedges. Your choice of white, purple, red or pink. All double flowering. 2-yr., 15 to 18 in., 25c each; 3 for 65c; 6 for \$1.00.

Hydrangea A. G.

(Hills of Snow)

Large, flat clusters of white blooms from June to September. The most hardy of the hydrangeas, and especially useful for shady places. Excellent for solid low borders or in foundation planting. Very popular shrub. 2-yr., 15 to 18 in., 30c each; 3 for 75c; 6 for \$1.25.

Forsythia Intermedia

Earliest blooming. Lights up the garden with masses of yellow flowers, often before the snow is gone. Tall grower. 2-yr., 15 to 18 in., 25c each; 3 for 65c; 6 for \$1.00.

Double Mock Orange

(Philadelphus, Virginal)

Big, double, creamy-white flowers in clusters. Blooms in June and occasionally thereafter. Grows 5 to 7 feet high. 2-yr., 15 to 18 in., 30c each; 3 for 75c; 6 for \$1.25.



Forsythia

One of Each of the Following 4, \$1.19

Weigela, Variegated

Sprays of rosy pink flowers like Floribunda, except they are deep pink. Leaves are beautifully variegated green and white. Grows only 2 to 3 feet high. Very beautiful. 2-yr., 15 to 18 in., 30c each; 3 for 75c; 6 for \$1.25.

Flowering Almond, Pink

Early spring-flowering shrub, usually in full bloom before leaves appear. Growth dwarf and bushy, compact, with slender branches. Fine plants to use in grouping or for lawn. Flowers are very showy, and produced in great abundance. 2-yr., 15 to 18 in., 35c each; 3 for 85c; 6 for \$1.40.

New May Day Tree

Flowering tree from Siberia. Earliest tree to bloom in spring. 6-8 inch panicles of fragrant white flowers, desirable for cutting. Small fruit attracts birds. Grows 15 ft. 2-yr., 15 to 18 in., 45c each; 3 for \$1.25; 6 for \$2.00.

Red Barberry

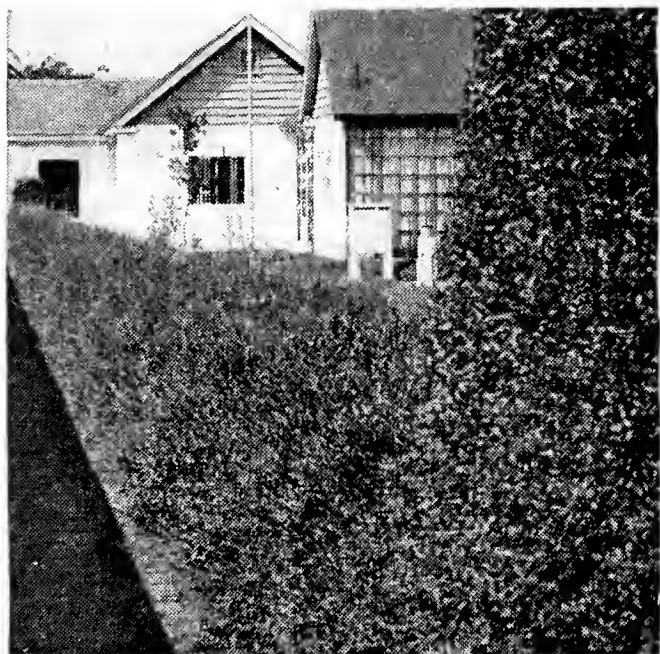
Berberis Thunbergi Atropurpurea
Strikingly gorgeous from spring until winter with its thick, glistening maroon-purple leaves, closely clustered on erect branches. Luxurious addition to any lawn. Valued for specimen groups, foundation plantings, hedges, and color accent among evergreen plantings. Plant 18 inches apart. 2-yr., 10 to 12 in., bushy., 3 for 70c; 6 for \$1.25; 10 for \$1.90; 25 for \$3.75.



Weigela, Variegated



May Day Tree



Chinese Elm Hedge

Hedge Plants

CHINESE ELM HEDGE. The very finest of all hardy hedges, very fast grower, can be trimmed to any size or height. Plant 12 to 18 inches apart along walks, drives, lot lines, as windbreaks or to hide undesirable views. Cut tops back to 12 inches to cause plants to branch thickly from the bottom. Grows 12 to 15 feet in height. 20 for \$1.10; 50 for \$1.75; 100 for \$2.50; 500 for \$10.00.

CALIFORNIA PRIVET. This variety has long been known as one of the most beautiful hedging plants. It grows rapidly and is free from insects and scale. Leaves are dark, glossy green. Not dependably hardy in some northern sections. 2-3 ft., each, 20c; 3, 55c; 12, \$2.00; 100, \$9.00.

AMOR RIVER PRIVET. The hardiest of Privets. For hedges, plant one foot apart. 24 to 30 in., each, 15c; 12, \$1.50; 25, \$2.75.

Special CHINESE ELM Hedge Offer 15

18-24 in. plants,
enough for 30 ft.
of hedge planted
2 ft. apart,

95¢

A New Sensation

THE MAMMOTH 2-inch BERRY

PROGRESSIVE HOME ASSORTMENT

12 1-yr. BOYSENBERRY plants
2 2-yr. Bearing-size BUSH CHERRIES
(page 10)

\$1.69 NO DISCOUNT

BIG VALUE DEAL

12 1-yr. BOYSENBERRY plants
12 NEW GIANT TAYLOR, Red Raspberry plants (Pages 1 and 17)
12 1-yr. INDIAN SUMMER, Everbearing Red Raspberry plants (Page 16)

\$2.19 NO DISCOUNT



Cultivated B

PROFITABLE — BEAUTIFUL

Not only does the cultivated blueberry produce juicy and delicious berries 2 to 3 times as large as common blueberries, resembling in size a bunch of Delaware grapes and selling for 40c to 60c a quart, and they are beautiful ornamental bushes reaching 6 to 8 feet in height. The foliage is dark green, long and narrow, blossoms bell-shaped and pinkish white.

CULTURE OF BLUEBERRIES. Blueberries prefer a loose acid soil, with fair drainage. However, where these conditions do not exist, this can easily be created by a little extra effort. For two-year plants we recommend making an opening 15x15 inches by 12 deep, mixing about 30 per cent of the soil taken out of the opening with even quantities of the following (either all of one of some of each): decayed wood, half-decayed leaves, rotted straw, or vegetable refuse—mix with 2 to 3 quarts of peat moss. Fill the opening partly with this mixture and set the plant in the center of opening.

For 3- and 4-year plants make the opening larger accordingly, although the 3- and 4-year plants are burlapped and balled with some of the soil they are grown in. Unless your soil is acid, we recommend 5 to 10 quarts of peat moss for each plant for best results. Peat moss is light and spongy in texture—contains acid, humus and minerals—and will absorb 15 to 20 times its own weight in water. The mixture will hold moisture well. From year to year, mulch with straw and leaves 3 to 4 inches deep, water in dry weather as any other shrub. You will be well repaid for your efforts, for a bearing blueberry bush is a source of beauty and profit.

Write the U. S. Department of Agriculture, Washington, D. C., for Bulletin on Cultivated Blueberries. It's free.

CROSS-POLLENIZATION. At least TWO PLANTS should be planted for cross-pollenization. This insures more berries.

2-Year Transplants

Are nicely branched, heavy rooted. They will bear next year. A local grower reports 6 qts. of berries from a 6-year-old bush.

3-Year Transplants

Are 8 to 12 inches taller than the 2-year plants, well branched. Canes and root system are accordingly heavier, with a setting of fruit-buds; will bear this year. They come burlapped and balled with some of the black soil they are grown in. Shipping weight, 10 to 12 pounds.

For ACID PEAT MOSS, see page 30.



4-Year-Old TRANSPLANTS

Sure to Bear This Year

For customers who want quick results, these 4-year plants will fill the bill. The wood and branches are more matured, very sturdy, have a nice setting of fruit buds. The photo is a fair likeness of the 4-year-old plants. They come burlapped and balled with some of the black soil they are grown in. Shipping weight, 12 to 15 pounds.

PRICES

| | |
|-------------------|---------------------|
| Each . . . \$2.50 | 4 for . . . \$ 8.00 |
| 2 for . . . 4.25 | 6 for . . . 12.00 |

Boysenberry

The Last Word for
Size, Beauty, Flavor

For three years editors of farm and garden magazines have written about this new king of all BRAMBLE berries. Has produced 11,500 one-pound baskets per acre, which sold for \$1,737.50 on a roadside stand. The berries are 1½ to 2 inches in length, color a beautiful purple, similar to Youngberry, but are more highly flavored and less seedy.

Buy Westhauser's NORTHERN GROWN PLANTS

Large, Thrifty, Heavy-Rooted, and Are in a Class
by Themselves for True Quality

The Boysenberry was originated in California. Four years ago we bought our plants from that source, with the intention of developing and hardening them in our northern climates; now we believe that we are the largest growers here in the North of hardy Boysenberry plants. They have come through below zero weather splendidly; they are also drought-resistant—three years ago when we had an extended drought we did not lose one of our entire plantings. Today about 90% of Boysenberries offered are still southern grown plants. Be safe and buy our hardy northern grown plants.

The Flavor of Boysenberry Is Superb

It is a mild, rich, pleasing blend of the raspberry, loganberry and blackberry. You will be proud of your Boysenberries, your neighbors will admire them, and you will agree with us, saying that they are the finest berries you have ever tasted, either fresh, canned, in pies, jams, or jellies.

BOYSENBERRY PRICES:

| 1 yr., No. 1 plants | | 2-Year Transplants: Will bear fruit the first year. | |
|---------------------|---------|---|---------|
| 12 for.... | \$1.00 | 200 for.... | \$11.00 |
| 25 for.... | 1.75 | 300 for.... | 15.50 |
| 50 for.... | 3.25 | 400 for.... | 19.50 |
| 100 for.... | 5.95 | 500 for.... | 23.50 |
| 1000 for | \$45.00 | Each | \$0.45 |
| | | 6 for | 2.25 |
| | | 12 for | 3.85 |

BOYSENBERRIES CREATED A SENSATION

Mr. Wm. Tynsdale, of Washington, writes: "The Boysenberry plants that I bought last year raised their first crop this year and what a sensation they created; the talk of the community; unable to supply the demand. I have had lots of demand for the plants."

Giant JEBERRY

GROWS 8 FEET HIGH Five Varieties

We are offering five of the best proven varieties and will supply our trade as long as they last. However, we reserve the right, in case we are sold out of some variety, to substitute.

PIONEER. Ripens about July 10th. The bush is spreading, hardy and productive. The fruit is large, light blue, good quality.

CONCORD. Ripens with Pioneer. The bush is upright. The berries are large and best of quality.

RUBEL. Ripens about a week later than Pioneer. Hardy and productive. Bush is upright and berries of good size.

RANCOCAS. Ripens with Rubel. The bush is upright, vigorous, and very productive. Berries are large and firm.

JERSEY. Ripens a few days later than Rubel. Bush is upright. The berries are of good quality, large and firm.

PRICES:

| 2-Year, No. 1 Transplants | | 3-Year Bearing-Age balled and burlapped | |
|------------------------------|--------|---|--------|
| 2 for | \$1.50 | 2 for | \$2.75 |
| 4 for | 2.65 | 4 for | 5.20 |
| 10 for | 6.00 | 10 for | 11.00 |
| 25 for | 13.75 | | |
| 50 for | 24.00 | | |
| 100 for | 46.00 | | |

Order early—supply is limited.



How to Order

WHEN TO ORDER. Order now on the receipt of this catalog or as soon as possible thereafter and we will reserve your stock for you. Orders are booked in the order they are received and we ship as near the date requested as possible, according to weather conditions. Shipping date March 15 to the latter part of May.

HOW TO ORDER. An Order Blank is provided herewith for your convenience. Fill out clearly, be sure to print or write your name and address plainly, thus avoiding errors and delay. Remit by cash, money order or check. If cash is remitted, be sure to register letter.

PAYMENT AND TERMS. Cash with order; however, if your order amounts to \$5.00 or more, we will book your order with 25% down and balance 10 days before you wish your stock shipped.

CORRECT PLANTING BOOKLET

Forty-eight pages of valuable information on planting, pruning and general care of plants, shrubs, trees, etc. Everyone interested in plants should have this book. Supply limited.

PRICE 25c
If Included
With Order—

15¢

Berry Planting Instructions

PLANTS REQUIRED TO SET AN ACRE

| | | |
|-------------------------------|--------------------------|--------|
| Strawberries (Commercial Use) | ... 3 ft. 8 in. x 1½ ft. | 7,920 |
| Strawberries, Everbearing | ... 2½ ft. x 1½ ft. | 11,600 |
| Strawberries (Garden Use) | ... 2½ ft. x 1½ ft. | 11,600 |
| Black Raspberries | ... 7½ ft. x 3½ ft. | 1,777 |
| Red Raspberries | ... 6 ft. x 3 ft. | 2,400 |
| Blackberries | ... 7 ft. x 3½ ft. | 1,777 |
| Dewberries | ... 6 ft. x 3 ft. | 2,400 |
| Currants | ... 5 ft. x 4 ft. | 2,200 |
| Gooseberries | ... 5 ft. x 4 ft. | 2,200 |
| Grapes | ... 8 ft. x 10 ft. | 540 |
| Grapes | ... 8 ft. x 12 ft. | 440 |

SPACING DISTANCE FOR FRUIT TREES

| | |
|--------------|----------------------------------|
| Apple | ... 30 to 40 feet apart each way |
| Peach | ... 16 to 20 feet apart each way |
| Sour Cherry | ... 16 to 24 feet apart each way |
| Sweet Cherry | ... 20 to 30 feet apart each way |
| Pear | ... 18 to 24 feet apart each way |
| Plum | ... 18 to 24 feet apart each way |
| Apricot | ... 18 to 24 feet apart each way |

**Our Prices
are NOT
PREPAID
except where
noted**

DISCOUNTS

**apply to
everything in
this catalog
except
Collections,
Thornless
Youngberry,
Sweet September
Cherry,
Hardee Peach,
Fertile Hale Peach**

RUBRIFOLIA ORNAMENTAL ROSE

A beautiful sturdy rosebush; foliage is bright red, with staring flowers; outstanding when planted as a hedge about 2½ feet apart in rows; blooms early in spring, again in fall. 1-year-old plants, 25c each; 3 for 70c; 12 for \$1.75; 25 for \$3.00.

BLACK WALNUT TREES

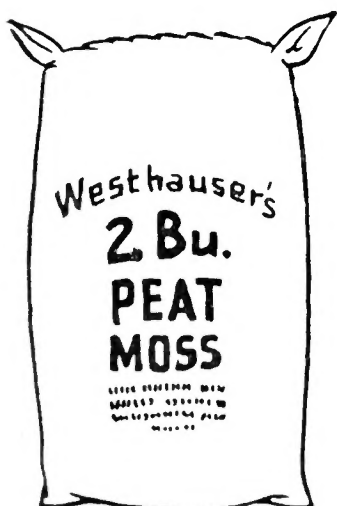
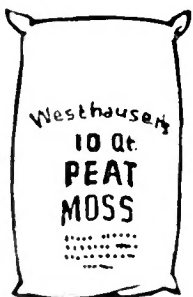
Two-year trees, 15 to 18 inches, 45c each; 3 for \$1.00; 6 for \$1.75; 12 for \$2.90.

BLACK LOCUST TREES

Very ornamental, has bright green lacy foliage on wide-spreading branches; also produces an abundance of beautiful fragrant clusters of flowers in early spring. 3 to 4 ft. trees, 50c each; 3 for \$1.25; 6 for \$2.00; 12 for \$3.75.



Increase Your Growing Success -- with Westhauser's PEAT MOSS



Peat moss consists of dry acid vegetable humus, nitrogen, phosphate, and other minerals. It is of a feathery light texture, holds about 15 to 20 times its own weight in water. For BLUEBERRIES, AZALEAS and EVERGREENS, it makes growing success doubly sure. As a soil conditioner it adds humus and the most important minerals to the soil, and makes other minerals quickly available. One application shows results for years. It is far superior to stable manure and is odorless. For perennials and shrubs, use 3 to 10 quarts for each plant, according to size, working in well around the roots. For rejuvenating lawns, we recommend using two bushels to 100 square feet. Spread and rake in lightly.

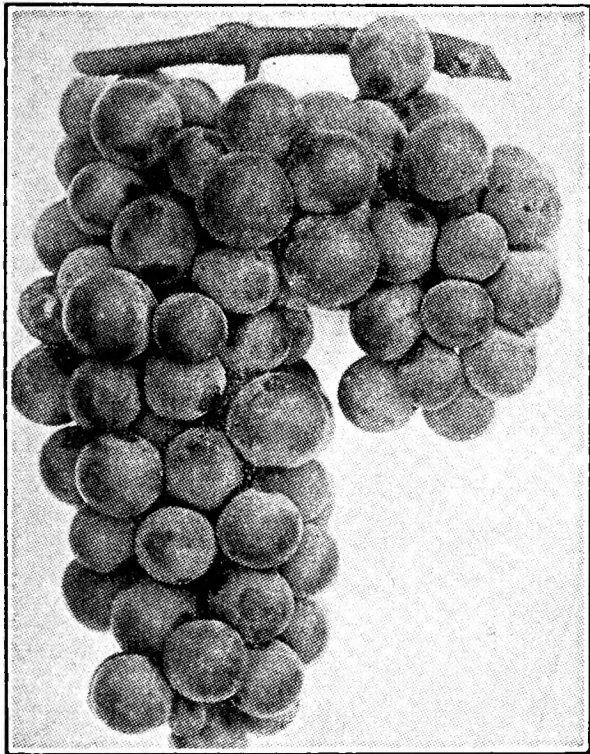
For your convenience, especially for the blueberry and azalea buyer, we have put the peat moss up in 10-qt. bags. They are light in weight and can be included in your parcel post or express orders. Larger quantities, for economy's sake, we recommend shipping by freight. We wish to call your attention to freight rates, as three 2-bushel bags can be shipped practically as cheap as one 2-bushel bag; that is, the freight is no more on 100 pounds than on 40 pounds.

PRICES: 10 qts. for 20c; 20 qts. for 40c; 2 bu. (1 bag), 95c; 4 bu. (2 bags), \$1.70; 6 bu. (3 bags), \$2.40; 8 bu. (4 bags), \$3.25. Larger quantities for larger plantings or lawns, use 1 cubic yard or 22 bu. (11 bags), \$6.00.

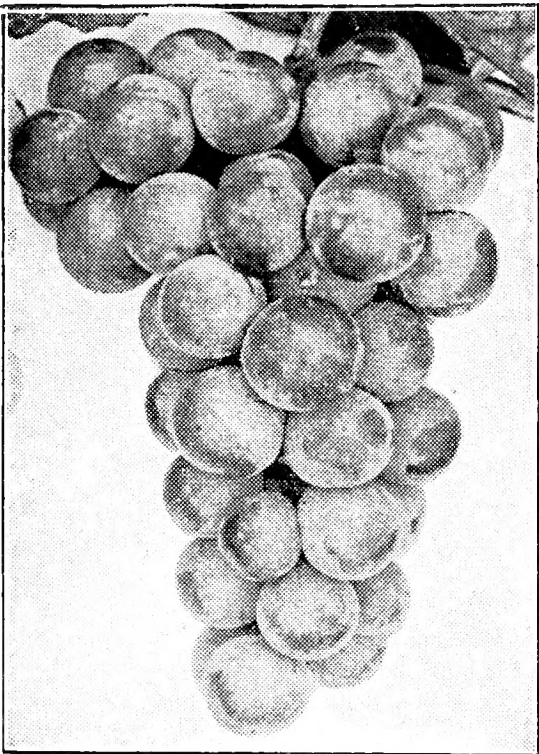
Westhauser's

HEAVY
ROOTED

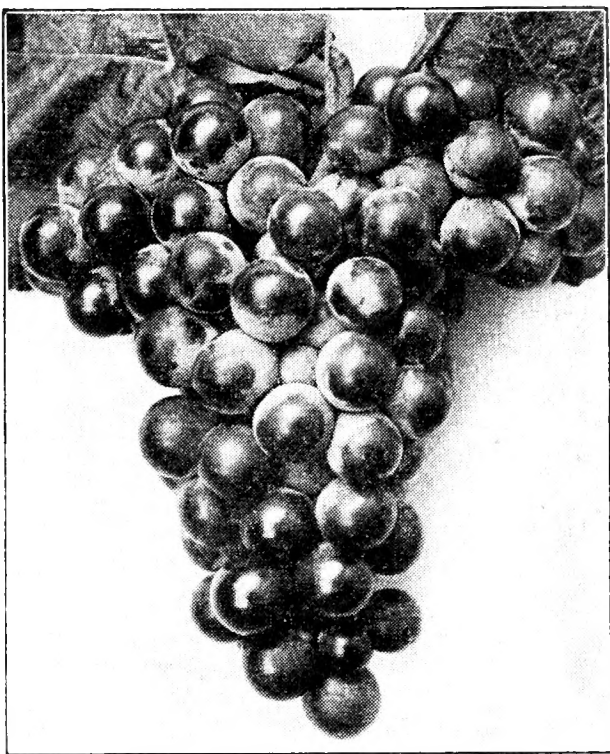
Grape Plants



Concord



Niagara



Moore's Early

at Wholesale Prices

OUR GRAPE PLANTS are known the country over for a fast-growing heavy-bearing strain. They will produce delicious fruit, when established, for a long time. Many thousands of our customers are reaping both pleasure and profit from their investments.

Concord Is the leading variety for table use, also is supreme for jelly and wine purposes. They grow on all kinds of soil and produce enormous crops of fruit. The bunches are large and compact, the berries are dark blue and very juicy. Many thousand carloads and truckloads are shipped every fall from the great Michigan Fruit Belt. Grape plants are very scarce the country over this year. It will pay you to order early and have your plants reserved.

Niagara (White.) This is the leading white Grape grown. Berries are large and fine flavored. Ripens about the same time as Concord.

Moore's Early (Black.) Ripens about two weeks earlier than the Concord; large berries and bunches. Excellent for home use and market, and does not winter-kill.

Caco (Red.) This new grape is outstanding for its beauty and quality. Color wine-red, flavor unusually rich, rivals in appearance and flavor grapes grown under glass. Caco was awarded a medal by the American Institute of New York, a high honor for achievement. Prices: 2-yr., No. 1—30c each; 3 for 75c; 6 for \$1.40; 12 for \$2.50; 25 for \$4.50. 3-yr. bearing-size vines—50c each; 3 for \$1.25; 6 for \$2.40; 12 for \$4.25, 25 for \$8.00.

Blue — White — Black

2-Year

Grape Assortment

6 Moore's Early. Early.

6 2-year Concord. Midseason.

2 2-year Niagara. Midseason.

\$1.00

NET, no discount

Bearing Size

3-Year Grape

Assortment

4 Concord. 3-year.

2 Caco. 3-year.

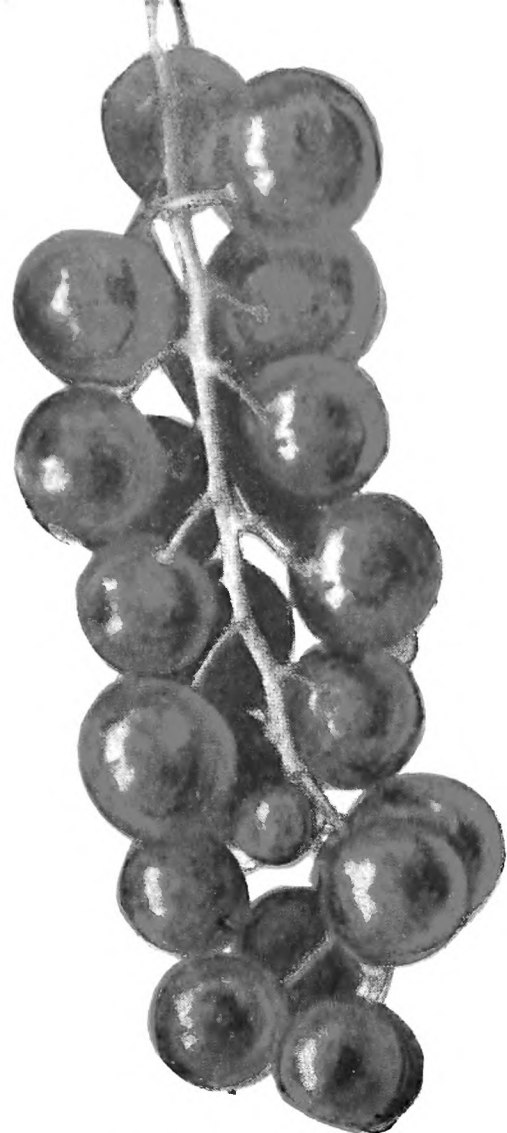
\$1.49

No Discount

Fredonia

A winner. This new variety threatens to displace all other black grapes. A new, very early grape, originated and thoroughly tested by the New York Experiment Station. Ripens with Portland. The bunch and berry are large with excellent flavor. Ripens fully ten days before Moore's Early and is an excellent shipper, as it does not crack. This grape fills a long-felt need—a juicy, delicious black grape that ripens early. Vine vigorous and productive. One of the best new varieties. Prices: 2-yr., No. 1—25c each; 3 for 60c; 6 for \$1.00; 12 for \$1.75; 25 for \$3.00; 100 for \$9.00; 200 for \$16.00. 3-yr. bearing-size vines—45c each; 3 for \$1.10; 6 for \$2.00; 12 for \$3.50; 25 for \$6.00.

| GRAPE PRICES: | | | | | | | | | | | |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|
| | Each | 3 | 6 | 12 | 25 | 50 | 100 | 200 | 300 | 500 | 1000 |
| Concord | \$0.30 | \$0.80 | \$1.40 | \$2.50 | \$4.00 | \$7.00 | \$6.00 | \$10.00 | \$14.25 | \$23.50 | \$47.00 |
| Concord, 2- yr., No. 1 | .15 | .40 | .75 | 1.25 | 2.00 | 3.25 | 3.25 | 5.75 | 8.25 | 13.50 | 27.00 |
| Concord, 1-yr., No. 1 | .10 | .25 | .45 | .75 | 1.10 | 2.00 | 3.25 | 5.75 | 8.25 | 13.50 | 27.00 |
| Niagara, 2-yr., No. 1 | .15 | .40 | .75 | 1.25 | 2.00 | 3.25 | 6.00 | 10.00 | 14.25 | 23.50 | 47.00 |
| Niagara, 1-yr., No. 1 | .10 | .25 | .45 | .75 | 1.10 | 2.00 | 3.25 | 5.75 | 8.25 | 13.50 | 27.00 |
| Moore's Early, 2-yr., No. 1 | .15 | .40 | .75 | 1.25 | 2.00 | 3.25 | 6.00 | 10.00 | 14.25 | 23.50 | 47.00 |
| Moore's Early, 1-yr., No. 1 | .10 | .25 | .45 | .75 | 1.10 | 2.00 | 3.25 | 5.75 | 8.25 | 13.50 | 27.00 |



Red Lake The New Currant

Double your CROP and PROFITS by raising these BIG, very productive currants. The bushes are thrifty and exceptionally hardy, very easy to grow. The berries are a pleasure to pick, being large, dark red in color, and on long, well filled bunches. Originated in the Northwest where the temperature reaches 40 below zero. They ripen in early midseason and last over a long period. Order early, supply limited. 2-yr., No. 1 plants, 45c each; 3 for \$1.00; 10 for \$2.90; 25 for \$5.90.

GOOSEBERRIES

DOWNING GOOSEBERRY. 2-yr. No. 1 plants. Large, green fruit, fine flavor, and thrifty grower. 35c each; 2 for 60c; 10 for \$2.70; 25 for \$6.25; and 100 for \$15.00.

Baby Apple Tree Collection

2 to 2½ ft. Whips

- 2 Yellow Transparent. Early, bear in July.
- 2 Wealthy. Fall and early winter.
- 2 Jonathan. Fall and winter.
- 2 Double Red Delicious. Fall and winter.
- 2 Turley's Winesap. Winter. Keep until spring.

10 TREES **\$1.39**
for

Ten Baby Size Assorted Peach Trees

Listed on Front Page and Above
Ten Apple Trees

20 in All **\$2.66**

For Description and Prices for Larger Size
Trees, See Page 23.



New Aristocrats of the GRAPE FAMILY

- 4 Fredonia. 2-year.
- 4 Caco. 2-year.

\$1.59

NO
DISCOUNT

See page 31 for
descriptions and
prices on
larger lots

3-Year Bearing-Age New Grape Aristocrats

- 3 Fredonia
- 3 Caco

\$2.00

NO
DISCOUNT

